



# Department of Natural Resources State of Michigan

## AVERAGE STUMPAGE PRICE REPORT FOR 4/1/2023 TO 6/30/2023

### PURPOSE OF REPORT

To provide DNR staff base information for determining future advertised and direct sale prices. The report summarizes contract prices from advertised State Forest timber sales. The State Forest system is managed by the Forest Resources Division (FRD).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current prices. It is strongly recommended that a landowner obtain assistance from a professional forester and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

### ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR: Sawtimber, Pulpwood, Poles, and Bolts. Sawtimber prices by species are listed first, followed by Pulpwood. Pole and Bolt prices are listed next, if available. If a product or species is not listed in the report, the product or species was not sold during the period of the report. The species used and report order are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

## COLUMN NOTES

Column 1 and 2. Number (#) of Sales sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, fuelwood permits, etc. and salvage sales are not included. When using the report, consider the # of Sales Sold and Total Volume. Prices with few sales and low volume should be used with caution.

Column 3. Average Advertised Price is the weighted average minimum acceptable bid price at time of advertisement. This price was determined by the DNR advertised price process.

Column 4. Average Sold Price is the weighted average sold price for the given species/product for the defined period with 'skewed' sold prices being adjusted. Sales are awarded to the highest responsive/responsible bidder based on the bidders total lump sum bid. Skewed prices are defined as those exceeding the average sold price plus two times the standard deviation. If a sold price is considered skewed, for the Average Sold Price calculation, the sold price is set to equal the current Average Sold Price plus two times the standard deviation. The overbid is then distributed across the other sold species/products on the sale and their sold prices recalculated.

Column 5. Percent Change from Column 3 to Column 4 is the ratio of the difference between Average Sold Price and Average Advertised Price to the Average Advertised Price. As part of the DNR advertised price determination process, base prices are reduced by 15% to 25% to provide a 'room to bid'. Therefore, a number greater than 15% to 30% indicates that current prices are increasing over past prices. A number less than 15% to 30% indicates that current prices are decreasing over past prices.

Columns 6 and 7. When using the report, consider the Minimum Sold Price and Maximum Sold Price. Prices with wide ranging minimums and maximums should be used with caution

## GENERAL NOTES

1. All prices are weighted by volume.
2. This report is based on bid date.
3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB).  
In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB.  
In general, the Northern Lower Peninsula (NLP) uses the International 1/4" log rule with an 8.0" top DIB.
4. Skewed bids are considered any bid on a species/product that is greater than twice the standard deviation from the average for that species/product. For the purpose of this report, if the high bid contains one or more skewed bids, all species/product bids for the sale are reconfigured. The overbid is distributed across all bid items and the bid for each species/product is adjusted accordingly. The reconfigured values are then used for calculating the average price.

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**SAWTIMBER in MBF (see general note 3)**

<b>BALSAM FIR (20)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Cadillac Management Unit	1	60.40	\$44.00	\$49.97	14.00%	\$49.97	\$49.97
PERE MARQUETTE STATE FOREST	1	60.40	\$44.00	\$49.97	14.00%	\$49.97	\$49.97
NORTHERN LOWER PENNINSULA	1	60.40	\$44.00	\$49.97	14.00%	\$49.97	\$49.97
STATEWIDE	1	60.40	\$44.00	\$49.97	14.00%	\$49.97	\$49.97

<b>BASSWOOD (05)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Baraga Management Unit	2	181.50	\$120.35	\$208.25	73.00%	\$131.21	\$217.10
COPPER COUNTRY STATE FOREST	2	181.50	\$120.35	\$208.25	73.00%	\$131.21	\$217.10
Gwinn Management Unit	4	249.70	\$33.61	\$48.73	45.00%	\$32.00	\$65.78
ESCANABA RIVER STATE FOREST	4	249.70	\$33.61	\$48.73	45.00%	\$32.00	\$65.78
Shingleton Management Unit	2	39.40	\$89.00	\$196.61	121.00%	\$100.41	\$203.41
LAKE SUPERIOR STATE FOREST	2	39.40	\$89.00	\$196.61	121.00%	\$100.41	\$203.41
UPPER PENINSULA	8	470.60	\$71.70	\$122.64	71.00%	\$32.00	\$217.10
Pigeon River Country Management Unit	1	5.40	\$79.00	\$269.79	242.00%	\$269.79	\$269.79
MACKINAW STATE FOREST	1	5.40	\$79.00	\$269.79	242.00%	\$269.79	\$269.79
Traverse City Management Unit	3	39.50	\$108.29	\$214.50	98.00%	\$127.84	\$306.19
PERE MARQUETTE STATE FOREST	3	39.50	\$108.29	\$214.50	98.00%	\$127.84	\$306.19
NORTHERN LOWER PENNINSULA	4	44.90	\$104.77	\$221.15	111.00%	\$127.84	\$306.19
STATEWIDE	12	515.50	\$74.58	\$131.22	76.00%	\$32.00	\$306.19

<b>BEECH (07)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Shingleton Management Unit	1	7.30	\$30.00	\$53.17	77.00%	\$53.17	\$53.17
LAKE SUPERIOR STATE FOREST	1	7.30	\$30.00	\$53.17	77.00%	\$53.17	\$53.17
UPPER PENINSULA	1	7.30	\$30.00	\$53.17	77.00%	\$53.17	\$53.17
Traverse City Management Unit	3	14.70	\$116.37	\$279.85	140.00%	\$146.00	\$310.14
PERE MARQUETTE STATE FOREST	3	14.70	\$116.37	\$279.85	140.00%	\$146.00	\$310.14
NORTHERN LOWER PENNINSULA	3	14.70	\$116.37	\$279.85	140.00%	\$146.00	\$310.14
STATEWIDE	4	22.00	\$87.71	\$204.63	133.00%	\$53.17	\$310.14

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SAWTIMBER in MBF (see general note 3)

BLACK ASH (41)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	48.20	\$16.00	\$25.00	56.00%	\$25.00	\$25.00
ESCANABA RIVER STATE FOREST	1	48.20	\$16.00	\$25.00	56.00%	\$25.00	\$25.00
UPPER PENINSULA	1	48.20	\$16.00	\$25.00	56.00%	\$25.00	\$25.00
STATEWIDE	1	48.20	\$16.00	\$25.00	56.00%	\$25.00	\$25.00

BLACK CHERRY (49)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	3	42.00	\$84.00	\$84.03	0.00%	\$84.00	\$85.01
ESCANABA RIVER STATE FOREST	3	42.00	\$84.00	\$84.03	0.00%	\$84.00	\$85.01
Shingleton Management Unit	3	51.60	\$109.00	\$134.54	23.00%	\$115.02	\$226.34
Sault Ste Marie (Naubinway Office)	3	93.60	\$102.14	\$135.31	32.00%	\$89.00	\$229.64
LAKE SUPERIOR STATE FOREST	6	145.20	\$104.58	\$135.04	29.00%	\$89.00	\$229.64
UPPER PENINSULA	9	187.20	\$99.96	\$123.59	24.00%	\$84.00	\$229.64
Traverse City Management Unit	5	57.40	\$167.34	\$263.05	57.00%	\$183.00	\$495.26
Cadillac Management Unit	4	235.90	\$192.83	\$405.38	110.00%	\$213.28	\$458.67
PERE MARQUETTE STATE FOREST	9	293.30	\$187.84	\$377.53	101.00%	\$183.00	\$495.26
NORTHERN LOWER PENNINSULA	9	293.30	\$187.84	\$377.53	101.00%	\$183.00	\$495.26
STATEWIDE	18	480.50	\$153.60	\$278.60	81.00%	\$84.00	\$495.26

JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Pigeon River Country Management Unit	1	42.00	\$36.00	\$40.00	11.00%	\$40.00	\$40.00
MACKINAW STATE FOREST	1	42.00	\$36.00	\$40.00	11.00%	\$40.00	\$40.00
Traverse City Management Unit	1	41.50	\$19.00	\$50.00	163.00%	\$50.00	\$50.00
Cadillac Management Unit	1	13.70	\$31.00	\$49.52	60.00%	\$49.52	\$49.52
PERE MARQUETTE STATE FOREST	2	55.20	\$21.98	\$49.88	127.00%	\$49.52	\$50.00
NORTHERN LOWER PENNINSULA	3	97.20	\$28.04	\$45.61	63.00%	\$40.00	\$50.00
STATEWIDE	3	97.20	\$28.04	\$45.61	63.00%	\$40.00	\$50.00

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<b>MIXED ASPEN (80)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Pigeon River Country Management Unit	4	297.40	\$48.70	<b>\$79.98</b>	64.00%	\$44.00	\$130.33
Atlanta Management Unit	6	571.70	\$101.29	<b>\$132.25</b>	31.00%	\$100.47	\$213.81
MACKINAW STATE FOREST	10	869.10	\$83.29	<b>\$114.36</b>	37.00%	\$44.00	\$213.81
Traverse City Management Unit	11	731.10	\$118.51	<b>\$208.81</b>	76.00%	\$120.00	\$370.44
Cadillac Management Unit	5	1,421.70	\$106.07	<b>\$126.69</b>	19.00%	\$110.00	\$148.19
PERE MARQUETTE STATE FOREST	16	2,152.80	\$110.30	<b>\$154.58</b>	40.00%	\$110.00	\$370.44
Gladwin Management Unit	4	989.10	\$87.66	<b>\$104.70</b>	19.00%	\$86.79	\$124.15
AUSABLE STATE FOREST	4	989.10	\$87.66	<b>\$104.70</b>	19.00%	\$86.79	\$124.15
NORTHERN LOWER PENNINSULA	30	4,011.00	\$98.86	<b>\$133.56</b>	35.00%	\$44.00	\$370.44
STATEWIDE	30	4,011.00	\$98.86	<b>\$133.56</b>	35.00%	\$44.00	\$370.44

<b>MIXED OAK (70)</b>	<b># OF SALES SOLD</b>	<b>TOTAL VOLUME</b>	<b>AVERAGE ADVERTISED PRICE</b>	<b>AVERAGE SOLD PRICE</b>	<b>% CHANGE FROM COL. 3 TO COL. 4</b>	<b>MINIMUM SOLD PRICE</b>	<b>MAXIMUM SOLD PRICE</b>
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	<b>(4)</b>	<b>(5)</b>	<b>(6)</b>	<b>(7)</b>
Atlanta Management Unit	2	310.40	\$150.00	<b>\$191.51</b>	28.00%	\$155.22	\$322.85
MACKINAW STATE FOREST	2	310.40	\$150.00	<b>\$191.51</b>	28.00%	\$155.22	\$322.85
Cadillac Management Unit	2	284.10	\$110.00	<b>\$110.65</b>	1.00%	\$110.14	\$115.00
PERE MARQUETTE STATE FOREST	2	284.10	\$110.00	<b>\$110.65</b>	1.00%	\$110.14	\$115.00
Grayling Management Unit	2	43.50	\$137.00	<b>\$144.43</b>	5.00%	\$141.64	\$145.60
Gladwin Management Unit	4	628.80	\$81.56	<b>\$165.16</b>	103.00%	\$87.00	\$267.99
AUSABLE STATE FOREST	6	672.30	\$85.15	<b>\$163.82</b>	92.00%	\$87.00	\$267.99
NORTHERN LOWER PENNINSULA	10	1,266.80	\$106.61	<b>\$158.68</b>	49.00%	\$87.00	\$322.85
STATEWIDE	10	1,266.80	\$106.61	<b>\$158.68</b>	49.00%	\$87.00	\$322.85

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	67.30	\$99.03	<b>\$308.30</b>	211.00%	\$217.26	\$341.79
COPPER COUNTRY STATE FOREST	2	67.30	\$99.03	<b>\$308.30</b>	211.00%	\$217.26	\$341.79
Gwinn Management Unit	4	36.40	\$54.00	<b>\$92.58</b>	71.00%	\$54.00	\$99.21
ESCANABA RIVER STATE FOREST	4	36.40	\$54.00	<b>\$92.58</b>	71.00%	\$54.00	\$99.21
Shingleton Management Unit	3	39.20	\$117.00	<b>\$134.88</b>	15.00%	\$117.00	\$200.81
Newberry Management Unit	1	3.20	\$44.00	<b>\$174.56</b>	297.00%	\$174.56	\$174.56
Sault Ste Marie (Naubinway Office)	4	17.90	\$46.00	<b>\$71.33</b>	55.00%	\$46.00	\$122.18
LAKE SUPERIOR STATE FOREST	8	60.30	\$92.05	<b>\$118.12</b>	28.00%	\$46.00	\$200.81
UPPER PENINSULA	14	164.00	\$86.47	<b>\$190.50</b>	120.00%	\$46.00	\$341.79
Traverse City Management Unit	1	3.30	\$50.00	<b>\$51.69</b>	3.00%	\$51.69	\$51.69
Cadillac Management Unit	3	27.70	\$46.73	<b>\$55.82</b>	19.00%	\$45.73	\$105.85
PERE MARQUETTE STATE FOREST	4	31.00	\$47.08	<b>\$55.38</b>	18.00%	\$45.73	\$105.85
Gladwin Management Unit	1	4.10	\$60.00	<b>\$70.00</b>	17.00%	\$70.00	\$70.00
AUSABLE STATE FOREST	1	4.10	\$60.00	<b>\$70.00</b>	17.00%	\$70.00	\$70.00
NORTHERN LOWER PENNINSULA	5	35.10	\$48.59	<b>\$57.09</b>	17.00%	\$45.73	\$105.85
STATEWIDE	19	199.10	\$79.79	<b>\$166.98</b>	109.00%	\$45.73	\$341.79

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RED MAPLE (03)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	168.60	\$108.26	<b>\$138.97</b>	28.00%	\$107.00	\$217.26
COPPER COUNTRY STATE FOREST	4	168.60	\$108.26	<b>\$138.97</b>	28.00%	\$107.00	\$217.26
Gwinn Management Unit	6	818.60	\$126.22	<b>\$177.21</b>	40.00%	\$126.00	\$465.84
ESCANABA RIVER STATE FOREST	6	818.60	\$126.22	<b>\$177.21</b>	40.00%	\$126.00	\$465.84
Shingleton Management Unit	5	1,198.10	\$97.00	<b>\$107.23</b>	11.00%	\$97.00	\$259.85
Newberry Management Unit	6	626.40	\$120.66	<b>\$137.19</b>	14.00%	\$114.00	\$199.73
Sault Ste Marie (Naubinway Office)	5	394.70	\$123.54	<b>\$288.89</b>	134.00%	\$125.00	\$427.69
LAKE SUPERIOR STATE FOREST	16	2,219.20	\$108.40	<b>\$148.00</b>	37.00%	\$97.00	\$427.69
UPPER PENINSULA	26	3,206.40	\$112.94	<b>\$154.98</b>	37.00%	\$97.00	\$465.84
Pigeon River Country Management Unit	3	63.20	\$56.71	<b>\$64.08</b>	13.00%	\$55.00	\$162.92
Atlanta Management Unit	3	52.70	\$86.54	<b>\$133.17</b>	54.00%	\$90.00	\$200.93
MACKINAW STATE FOREST	6	115.90	\$70.27	<b>\$95.49</b>	36.00%	\$55.00	\$200.93
Traverse City Management Unit	11	469.60	\$143.57	<b>\$232.61</b>	62.00%	\$143.00	\$423.26
Cadillac Management Unit	6	938.40	\$96.37	<b>\$153.43</b>	59.00%	\$100.00	\$250.00
PERE MARQUETTE STATE FOREST	17	1,408.00	\$112.11	<b>\$179.83</b>	60.00%	\$100.00	\$423.26
Grayling Management Unit	2	10.40	\$93.00	<b>\$131.29</b>	41.00%	\$96.15	\$203.65
Gladwin Management Unit	4	378.00	\$61.36	<b>\$102.15</b>	66.00%	\$66.76	\$155.19
AUSABLE STATE FOREST	6	388.40	\$62.21	<b>\$102.93</b>	65.00%	\$66.76	\$203.65
NORTHERN LOWER PENNINSULA	29	1,912.30	\$99.44	<b>\$159.10</b>	60.00%	\$55.00	\$423.26
STATEWIDE	55	5,118.70	\$107.90	<b>\$156.52</b>	45.00%	\$55.00	\$465.84

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RED OAK (08)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Pigeon River Country Management Unit	1	9.40	\$164.00	<b>\$164.00</b>	0.00%	\$164.00	\$164.00
Atlanta Management Unit	5	672.80	\$169.66	<b>\$279.04</b>	64.00%	\$210.00	\$510.46
MACKINAW STATE FOREST	6	682.20	\$169.58	<b>\$277.46</b>	64.00%	\$164.00	\$510.46
Traverse City Management Unit	4	199.60	\$108.74	<b>\$153.49</b>	41.00%	\$120.96	\$200.00
Cadillac Management Unit	3	185.10	\$190.99	<b>\$250.50</b>	31.00%	\$195.00	\$420.68
PERE MARQUETTE STATE FOREST	7	384.70	\$148.31	<b>\$200.17</b>	35.00%	\$120.96	\$420.68
Grayling Management Unit	1	412.10	\$134.00	<b>\$197.32</b>	47.00%	\$197.32	\$197.32
Gladwin Management Unit	1	20.50	\$150.00	<b>\$340.64</b>	127.00%	\$340.64	\$340.64
AUSABLE STATE FOREST	2	432.60	\$134.76	<b>\$204.11</b>	51.00%	\$197.32	\$340.64
NORTHERN LOWER PENNINSULA	15	1,499.50	\$154.08	<b>\$236.47</b>	53.00%	\$120.96	\$510.46
STATEWIDE	15	1,499.50	\$154.08	<b>\$236.47</b>	53.00%	\$120.96	\$510.46

RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	23.30	\$103.00	<b>\$103.00</b>	0.00%	\$103.00	\$103.00
COPPER COUNTRY STATE FOREST	1	23.30	\$103.00	<b>\$103.00</b>	0.00%	\$103.00	\$103.00
Gwinn Management Unit	3	65.80	\$124.08	<b>\$403.47</b>	225.00%	\$124.00	\$443.13
ESCANABA RIVER STATE FOREST	3	65.80	\$124.08	<b>\$403.47</b>	225.00%	\$124.00	\$443.13
UPPER PENINSULA	4	89.10	\$118.57	<b>\$324.90</b>	174.00%	\$103.00	\$443.13
Pigeon River Country Management Unit	3	175.30	\$137.27	<b>\$158.23</b>	15.00%	\$132.00	\$160.00
Atlanta Management Unit	5	107.30	\$150.26	<b>\$211.05</b>	40.00%	\$150.00	\$276.28
MACKINAW STATE FOREST	8	282.60	\$142.20	<b>\$178.28</b>	25.00%	\$132.00	\$276.28
Traverse City Management Unit	9	1,272.40	\$125.38	<b>\$175.13</b>	40.00%	\$133.00	\$249.99
Cadillac Management Unit	2	364.90	\$101.11	<b>\$130.98</b>	30.00%	\$110.00	\$299.52
PERE MARQUETTE STATE FOREST	11	1,637.30	\$119.97	<b>\$165.29</b>	38.00%	\$110.00	\$299.52
Grayling Management Unit	4	649.80	\$117.23	<b>\$170.58</b>	46.00%	\$86.84	\$194.88
Gladwin Management Unit	4	242.90	\$115.05	<b>\$157.82</b>	37.00%	\$125.00	\$248.63
AUSABLE STATE FOREST	8	892.70	\$116.64	<b>\$167.11</b>	43.00%	\$86.84	\$248.63
NORTHERN LOWER PENNINSULA	27	2,812.60	\$121.15	<b>\$167.17</b>	38.00%	\$86.84	\$299.52
STATEWIDE	31	2,901.70	\$121.07	<b>\$172.02</b>	42.00%	\$86.84	\$443.13

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SUGAR MAPLE (01)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	134.40	\$223.43	<b>\$282.21</b>	26.00%	\$217.00	\$339.48
COPPER COUNTRY STATE FOREST	4	134.40	\$223.43	<b>\$282.21</b>	26.00%	\$217.00	\$339.48
Gwinn Management Unit	6	1,307.70	\$176.23	<b>\$217.72</b>	24.00%	\$176.00	\$364.96
ESCANABA RIVER STATE FOREST	6	1,307.70	\$176.23	<b>\$217.72</b>	24.00%	\$176.00	\$364.96
Shingleton Management Unit	5	285.30	\$290.00	<b>\$349.75</b>	21.00%	\$290.00	\$456.42
Newberry Management Unit	3	183.10	\$326.50	<b>\$348.92</b>	7.00%	\$301.00	\$387.07
Sault Ste Marie (Naubinway Office)	4	173.30	\$285.65	<b>\$399.44</b>	40.00%	\$261.00	\$492.09
LAKE SUPERIOR STATE FOREST	12	641.70	\$299.24	<b>\$362.93</b>	21.00%	\$261.00	\$492.09
UPPER PENINSULA	22	2,083.80	\$217.15	<b>\$266.60</b>	23.00%	\$176.00	\$492.09
Pigeon River Country Management Unit	1	4.10	\$262.00	<b>\$262.00</b>	0.00%	\$262.00	\$262.00
MACKINAW STATE FOREST	1	4.10	\$262.00	<b>\$262.00</b>	0.00%	\$262.00	\$262.00
Traverse City Management Unit	5	69.70	\$294.84	<b>\$374.41</b>	27.00%	\$289.47	\$419.93
Cadillac Management Unit	1	24.70	\$278.00	<b>\$567.89</b>	104.00%	\$567.89	\$567.89
PERE MARQUETTE STATE FOREST	6	94.40	\$290.43	<b>\$425.04</b>	46.00%	\$289.47	\$567.89
NORTHERN LOWER PENNINSULA	7	98.50	\$289.25	<b>\$418.25</b>	45.00%	\$262.00	\$567.89
STATEWIDE	29	2,182.30	\$220.41	<b>\$273.44</b>	24.00%	\$176.00	\$567.89

WHITE ASH (06)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	10.90	\$55.00	<b>\$55.00</b>	0.00%	\$55.00	\$55.00
ESCANABA RIVER STATE FOREST	1	10.90	\$55.00	<b>\$55.00</b>	0.00%	\$55.00	\$55.00
UPPER PENINSULA	1	10.90	\$55.00	<b>\$55.00</b>	0.00%	\$55.00	\$55.00
STATEWIDE	1	10.90	\$55.00	<b>\$55.00</b>	0.00%	\$55.00	\$55.00

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WHITE OAK (09)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Traverse City Management Unit	3	25.10	\$70.00	<b>\$73.64</b>	5.00%	\$70.00	\$171.55
Cadillac Management Unit	1	4.80	\$77.00	<b>\$90.12</b>	17.00%	\$90.12	\$90.12
PERE MARQUETTE STATE FOREST	4	29.90	\$71.12	<b>\$76.29</b>	7.00%	\$70.00	\$171.55
Grayling Management Unit	1	64.70	\$85.00	<b>\$202.59</b>	138.00%	\$202.59	\$202.59
AUSABLE STATE FOREST	1	64.70	\$85.00	<b>\$202.59</b>	138.00%	\$202.59	\$202.59
NORTHERN LOWER PENNINSULA	5	94.60	\$80.61	<b>\$162.67</b>	102.00%	\$70.00	\$202.59
STATEWIDE	5	94.60	\$80.61	<b>\$162.67</b>	102.00%	\$70.00	\$202.59

WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	3	42.00	\$73.00	<b>\$81.46</b>	12.00%	\$73.00	\$134.11
ESCANABA RIVER STATE FOREST	3	42.00	\$73.00	<b>\$81.46</b>	12.00%	\$73.00	\$134.11
Shingleton Management Unit	1	0.10	\$74.00	<b>\$74.00</b>	0.00%	\$74.00	\$74.00
LAKE SUPERIOR STATE FOREST	1	0.10	\$74.00	<b>\$74.00</b>	0.00%	\$74.00	\$74.00
UPPER PENINSULA	4	42.10	\$73.00	<b>\$81.45</b>	12.00%	\$73.00	\$134.11
Pigeon River Country Management Unit	5	135.80	\$101.00	<b>\$139.17</b>	38.00%	\$98.00	\$189.63
Atlanta Management Unit	2	40.20	\$122.59	<b>\$176.00</b>	44.00%	\$158.99	\$200.93
MACKINAW STATE FOREST	7	176.00	\$105.93	<b>\$147.58</b>	39.00%	\$98.00	\$200.93
Traverse City Management Unit	9	295.10	\$67.63	<b>\$82.94</b>	23.00%	\$65.00	\$167.67
Cadillac Management Unit	5	491.50	\$95.09	<b>\$105.77</b>	11.00%	\$84.34	\$132.31
PERE MARQUETTE STATE FOREST	14	786.60	\$84.79	<b>\$97.20</b>	15.00%	\$65.00	\$167.67
Grayling Management Unit	3	159.70	\$74.00	<b>\$117.72</b>	59.00%	\$78.64	\$139.57
Gladwin Management Unit	4	568.00	\$71.67	<b>\$88.62</b>	24.00%	\$75.66	\$99.32
AUSABLE STATE FOREST	7	727.70	\$72.18	<b>\$95.01</b>	32.00%	\$75.66	\$139.57
NORTHERN LOWER PENNINSULA	28	1,690.30	\$81.56	<b>\$101.50</b>	24.00%	\$65.00	\$200.93
STATEWIDE	32	1,732.40	\$81.35	<b>\$101.02</b>	24.00%	\$65.00	\$200.93

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WHITE SPRUCE (21)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	1	15.80	\$19.00	<b>\$19.00</b>	0.00%	\$19.00	\$19.00
ESCANABA RIVER STATE FOREST	1	15.80	\$19.00	<b>\$19.00</b>	0.00%	\$19.00	\$19.00
UPPER PENINSULA	1	15.80	\$19.00	<b>\$19.00</b>	0.00%	\$19.00	\$19.00
Traverse City Management Unit	1	29.50	\$31.00	<b>\$131.72</b>	325.00%	\$131.72	\$131.72
Cadillac Management Unit	2	15.90	\$39.43	<b>\$139.02</b>	253.00%	\$37.60	\$162.61
PERE MARQUETTE STATE FOREST	3	45.40	\$33.95	<b>\$134.28</b>	296.00%	\$37.60	\$162.61
NORTHERN LOWER PENNINSULA	3	45.40	\$33.95	<b>\$134.28</b>	296.00%	\$37.60	\$162.61
STATEWIDE	4	61.20	\$30.09	<b>\$104.52</b>	247.00%	\$19.00	\$162.61

YELLOW BIRCH (04)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	26.20	\$76.00	<b>\$326.40</b>	329.00%	\$326.40	\$326.40
COPPER COUNTRY STATE FOREST	1	26.20	\$76.00	<b>\$326.40</b>	329.00%	\$326.40	\$326.40
Gwinn Management Unit	2	49.00	\$32.00	<b>\$33.48</b>	5.00%	\$32.00	\$58.79
ESCANABA RIVER STATE FOREST	2	49.00	\$32.00	<b>\$33.48</b>	5.00%	\$32.00	\$58.79
Newberry Management Unit	2	30.30	\$151.42	<b>\$171.98</b>	14.00%	\$143.00	\$218.71
Sault Ste Marie (Naubinway Office)	2	13.40	\$97.40	<b>\$121.54</b>	25.00%	\$121.00	\$123.00
LAKE SUPERIOR STATE FOREST	4	43.70	\$134.86	<b>\$156.52</b>	16.00%	\$121.00	\$218.71
UPPER PENINSULA	7	118.90	\$79.50	<b>\$143.24</b>	80.00%	\$32.00	\$326.40
STATEWIDE	7	118.90	\$79.50	<b>\$143.24</b>	80.00%	\$32.00	\$326.40

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BALSAM FIR (20)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	726.00	\$10.48	<b>\$16.94</b>	62.00%	\$9.80	\$23.76
COPPER COUNTRY STATE FOREST	5	726.00	\$10.48	<b>\$16.94</b>	62.00%	\$9.80	\$23.76
Gwinn Management Unit	7	1,791.00	\$14.77	<b>\$17.94</b>	21.00%	\$14.20	\$28.34
ESCANABA RIVER STATE FOREST	7	1,791.00	\$14.77	<b>\$17.94</b>	21.00%	\$14.20	\$28.34
Shingleton Management Unit	6	1,990.00	\$10.70	<b>\$22.37</b>	109.00%	\$10.70	\$39.49
Newberry Management Unit	8	2,160.00	\$11.70	<b>\$17.48</b>	49.00%	\$10.75	\$33.64
Sault Ste Marie (Naubinway Office)	5	628.00	\$11.25	<b>\$21.24</b>	89.00%	\$11.00	\$36.34
LAKE SUPERIOR STATE FOREST	19	4,778.00	\$11.22	<b>\$20.01</b>	78.00%	\$10.70	\$39.49
UPPER PENINSULA	31	7,295.00	\$12.02	<b>\$19.20</b>	60.00%	\$9.80	\$39.49
Pigeon River Country Management Unit	3	687.00	\$25.66	<b>\$34.07</b>	33.00%	\$20.40	\$37.80
Atlanta Management Unit	4	129.00	\$34.18	<b>\$38.27</b>	12.00%	\$33.70	\$40.19
MACKINAW STATE FOREST	7	816.00	\$27.01	<b>\$34.74</b>	29.00%	\$20.40	\$40.19
Cadillac Management Unit	3	2,228.00	\$31.80	<b>\$41.35</b>	30.00%	\$33.08	\$82.72
PERE MARQUETTE STATE FOREST	3	2,228.00	\$31.80	<b>\$41.35</b>	30.00%	\$33.08	\$82.72
Gladwin Management Unit	1	5.00	\$35.05	<b>\$39.00</b>	11.00%	\$39.00	\$39.00
AUSABLE STATE FOREST	1	5.00	\$35.05	<b>\$39.00</b>	11.00%	\$39.00	\$39.00
NORTHERN LOWER PENNINSULA	11	3,049.00	\$30.52	<b>\$39.57</b>	30.00%	\$20.40	\$82.72
STATEWIDE	42	10,344.00	\$17.47	<b>\$25.20</b>	44.00%	\$9.80	\$82.72

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BASSWOOD (05)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	663.00	\$8.45	<b>\$14.48</b>	71.00%	\$14.48	\$14.48
COPPER COUNTRY STATE FOREST	1	663.00	\$8.45	<b>\$14.48</b>	71.00%	\$14.48	\$14.48
Gwinn Management Unit	1	128.00	\$8.65	<b>\$8.65</b>	0.00%	\$8.65	\$8.65
ESCANABA RIVER STATE FOREST	1	128.00	\$8.65	<b>\$8.65</b>	0.00%	\$8.65	\$8.65
UPPER PENINSULA	2	791.00	\$8.48	<b>\$13.54</b>	60.00%	\$8.65	\$14.48
Pigeon River Country Management Unit	1	17.00	\$15.35	<b>\$45.84</b>	199.00%	\$45.84	\$45.84
MACKINAW STATE FOREST	1	17.00	\$15.35	<b>\$45.84</b>	199.00%	\$45.84	\$45.84
Traverse City Management Unit	2	64.00	\$19.56	<b>\$31.66</b>	62.00%	\$26.60	\$39.56
Cadillac Management Unit	1	38.00	\$18.55	<b>\$21.07</b>	14.00%	\$21.07	\$21.07
PERE MARQUETTE STATE FOREST	3	102.00	\$19.19	<b>\$27.72</b>	44.00%	\$21.07	\$39.56
NORTHERN LOWER PENNINSULA	4	119.00	\$18.64	<b>\$30.31</b>	63.00%	\$21.07	\$45.84
STATEWIDE	6	910.00	\$9.81	<b>\$15.73</b>	60.00%	\$8.65	\$45.84

HEMLOCK (39)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	1	46.00	\$6.75	<b>\$6.75</b>	0.00%	\$6.75	\$6.75
Newberry Management Unit	1	82.00	\$7.80	<b>\$7.80</b>	0.00%	\$7.80	\$7.80
Sault Ste Marie (Naubinway Office)	1	1,910.00	\$6.75	<b>\$16.06</b>	138.00%	\$16.06	\$16.06
LAKE SUPERIOR STATE FOREST	3	2,038.00	\$6.79	<b>\$15.52</b>	129.00%	\$6.75	\$16.06
UPPER PENINSULA	3	2,038.00	\$6.79	<b>\$15.52</b>	129.00%	\$6.75	\$16.06
STATEWIDE	3	2,038.00	\$6.79	<b>\$15.52</b>	129.00%	\$6.75	\$16.06

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JACK PINE (32)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	315.00	\$36.35	<b>\$48.12</b>	32.00%	\$48.12	\$48.12
COPPER COUNTRY STATE FOREST	1	315.00	\$36.35	<b>\$48.12</b>	32.00%	\$48.12	\$48.12
Gwinn Management Unit	2	225.00	\$39.90	<b>\$47.34</b>	19.00%	\$39.90	\$56.81
ESCANABA RIVER STATE FOREST	2	225.00	\$39.90	<b>\$47.34</b>	19.00%	\$39.90	\$56.81
Shingleton Management Unit	4	153.00	\$27.65	<b>\$48.77</b>	76.00%	\$27.65	\$63.91
Newberry Management Unit	10	7,618.00	\$25.17	<b>\$67.68</b>	169.00%	\$30.00	\$134.57
LAKE SUPERIOR STATE FOREST	14	7,771.00	\$25.22	<b>\$67.31</b>	167.00%	\$27.65	\$134.57
UPPER PENINSULA	17	8,311.00	\$26.04	<b>\$66.04</b>	154.00%	\$27.65	\$134.57
Pigeon River Country Management Unit	2	271.00	\$17.87	<b>\$18.87</b>	6.00%	\$15.90	\$19.00
Atlanta Management Unit	2	12.00	\$15.75	<b>\$16.18</b>	3.00%	\$16.12	\$16.30
MACKINAW STATE FOREST	4	283.00	\$17.78	<b>\$18.76</b>	6.00%	\$15.90	\$19.00
Traverse City Management Unit	6	1,000.00	\$20.39	<b>\$32.51</b>	59.00%	\$20.40	\$43.27
Cadillac Management Unit	1	113.00	\$15.50	<b>\$30.04</b>	94.00%	\$30.04	\$30.04
PERE MARQUETTE STATE FOREST	7	1,113.00	\$19.89	<b>\$32.26</b>	62.00%	\$20.40	\$43.27
Grayling Management Unit	5	835.00	\$19.76	<b>\$41.25</b>	109.00%	\$14.51	\$51.66
Gladwin Management Unit	2	60.00	\$25.17	<b>\$30.94</b>	23.00%	\$30.35	\$31.22
AUSABLE STATE FOREST	7	895.00	\$20.13	<b>\$40.55</b>	101.00%	\$14.51	\$51.66
NORTHERN LOWER PENNINSULA	18	2,291.00	\$19.72	<b>\$33.83</b>	72.00%	\$14.51	\$51.66
STATEWIDE	35	10,602.00	\$24.67	<b>\$59.08</b>	139.00%	\$14.51	\$134.57

MISC. SPECIES (90)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Grayling Management Unit	1	204.00	\$6.50	<b>\$30.07</b>	363.00%	\$30.07	\$30.07
AUSABLE STATE FOREST	1	204.00	\$6.50	<b>\$30.07</b>	363.00%	\$30.07	\$30.07
NORTHERN LOWER PENNINSULA	1	204.00	\$6.50	<b>\$30.07</b>	363.00%	\$30.07	\$30.07
STATEWIDE	1	204.00	\$6.50	<b>\$30.07</b>	363.00%	\$30.07	\$30.07

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MIXED ASPEN (80)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	4	10,516.00	\$32.65	<b>\$38.95</b>	19.00%	\$30.70	\$48.12
COPPER COUNTRY STATE FOREST	4	10,516.00	\$32.65	<b>\$38.95</b>	19.00%	\$30.70	\$48.12
Gwinn Management Unit	8	12,591.00	\$24.33	<b>\$32.87</b>	35.00%	\$23.15	\$44.85
ESCANABA RIVER STATE FOREST	8	12,591.00	\$24.33	<b>\$32.87</b>	35.00%	\$23.15	\$44.85
Shingleton Management Unit	5	7,952.00	\$24.05	<b>\$45.39</b>	89.00%	\$24.05	\$55.04
Newberry Management Unit	9	2,407.00	\$29.42	<b>\$39.43</b>	34.00%	\$27.68	\$53.29
Sault Ste Marie (Naubinway Office)	4	1,677.00	\$25.79	<b>\$48.61</b>	88.00%	\$26.10	\$51.64
LAKE SUPERIOR STATE FOREST	18	12,036.00	\$25.37	<b>\$44.64</b>	76.00%	\$24.05	\$55.04
UPPER PENINSULA	30	35,143.00	\$27.18	<b>\$38.72</b>	42.00%	\$23.15	\$55.04
Pigeon River Country Management Unit	6	2,931.00	\$25.53	<b>\$34.25</b>	34.00%	\$21.65	\$64.34
Atlanta Management Unit	7	6,353.00	\$28.81	<b>\$36.75</b>	28.00%	\$22.00	\$50.23
MACKINAW STATE FOREST	13	9,284.00	\$27.77	<b>\$35.96</b>	29.00%	\$21.65	\$64.34
Traverse City Management Unit	13	3,796.00	\$21.63	<b>\$27.74</b>	28.00%	\$20.70	\$64.75
Cadillac Management Unit	7	9,228.00	\$29.10	<b>\$38.92</b>	34.00%	\$31.95	\$50.07
PERE MARQUETTE STATE FOREST	20	13,024.00	\$26.92	<b>\$35.66</b>	32.00%	\$20.70	\$64.75
Grayling Management Unit	5	895.00	\$25.66	<b>\$56.43</b>	120.00%	\$19.09	\$65.34
Gladwin Management Unit	4	6,697.00	\$33.96	<b>\$43.71</b>	29.00%	\$36.66	\$49.50
AUSABLE STATE FOREST	9	7,592.00	\$32.98	<b>\$45.21</b>	37.00%	\$19.09	\$65.34
NORTHERN LOWER PENNINSULA	42	29,900.00	\$28.72	<b>\$38.18</b>	33.00%	\$19.09	\$65.34
STATEWIDE	72	65,043.00	\$27.89	<b>\$38.47</b>	38.00%	\$19.09	\$65.34

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MIXED HARDWOOD (99)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	4,392.00	\$16.66	<b>\$23.50</b>	41.00%	\$15.70	\$29.87
COPPER COUNTRY STATE FOREST	5	4,392.00	\$16.66	<b>\$23.50</b>	41.00%	\$15.70	\$29.87
Gwinn Management Unit	8	11,824.00	\$15.03	<b>\$21.80</b>	45.00%	\$14.85	\$27.32
ESCANABA RIVER STATE FOREST	8	11,824.00	\$15.03	<b>\$21.80</b>	45.00%	\$14.85	\$27.32
Shingleton Management Unit	6	8,255.00	\$14.70	<b>\$30.58</b>	108.00%	\$14.70	\$40.26
Newberry Management Unit	11	5,976.00	\$16.39	<b>\$22.60</b>	38.00%	\$14.80	\$28.73
Sault Ste Marie (Naubinway Office)	9	8,149.00	\$10.88	<b>\$24.95</b>	129.00%	\$10.70	\$35.24
LAKE SUPERIOR STATE FOREST	26	22,380.00	\$13.76	<b>\$26.40</b>	92.00%	\$10.70	\$40.26
UPPER PENINSULA	39	38,596.00	\$14.48	<b>\$24.66</b>	70.00%	\$10.70	\$40.26
Pigeon River Country Management Unit	5	646.00	\$18.69	<b>\$28.65</b>	53.00%	\$18.60	\$50.83
Atlanta Management Unit	6	1,237.00	\$29.57	<b>\$39.50</b>	34.00%	\$22.50	\$50.23
MACKINAW STATE FOREST	11	1,883.00	\$25.84	<b>\$35.78</b>	38.00%	\$18.60	\$50.83
Traverse City Management Unit	22	3,079.00	\$24.33	<b>\$29.52</b>	21.00%	\$24.05	\$80.02
Cadillac Management Unit	11	4,297.00	\$20.96	<b>\$28.74</b>	37.00%	\$19.61	\$44.00
PERE MARQUETTE STATE FOREST	33	7,376.00	\$22.37	<b>\$29.07</b>	30.00%	\$19.61	\$80.02
Grayling Management Unit	5	795.00	\$28.81	<b>\$36.33</b>	26.00%	\$21.12	\$48.73
Gladwin Management Unit	7	2,993.00	\$20.66	<b>\$27.15</b>	31.00%	\$22.03	\$35.00
AUSABLE STATE FOREST	12	3,788.00	\$22.37	<b>\$29.08</b>	30.00%	\$21.12	\$48.73
NORTHERN LOWER PENNINSULA	56	13,047.00	\$22.87	<b>\$30.04</b>	31.00%	\$18.60	\$80.02
STATEWIDE	95	51,643.00	\$16.60	<b>\$26.02</b>	57.00%	\$10.70	\$80.02

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MIXED OAK (70)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Newberry Management Unit	1	3.00	\$31.90	<b>\$32.10</b>	1.00%	\$32.10	\$32.10
LAKE SUPERIOR STATE FOREST	1	3.00	\$31.90	<b>\$32.10</b>	1.00%	\$32.10	\$32.10
UPPER PENINSULA	1	3.00	\$31.90	<b>\$32.10</b>	1.00%	\$32.10	\$32.10
Pigeon River Country Management Unit	1	18.00	\$65.40	<b>\$65.40</b>	0.00%	\$65.40	\$65.40
Atlanta Management Unit	8	2,678.00	\$30.89	<b>\$42.39</b>	37.00%	\$24.75	\$65.75
MACKINAW STATE FOREST	9	2,696.00	\$31.12	<b>\$42.54</b>	37.00%	\$24.75	\$65.75
Traverse City Management Unit	7	444.00	\$23.18	<b>\$37.73</b>	63.00%	\$22.23	\$60.00
Cadillac Management Unit	5	785.00	\$28.55	<b>\$39.67</b>	39.00%	\$25.10	\$44.00
PERE MARQUETTE STATE FOREST	12	1,229.00	\$26.61	<b>\$38.97</b>	46.00%	\$22.23	\$60.00
Grayling Management Unit	4	1,420.00	\$27.05	<b>\$28.55</b>	6.00%	\$27.97	\$29.17
Gladwin Management Unit	4	1,523.00	\$16.91	<b>\$20.98</b>	24.00%	\$18.30	\$25.00
AUSABLE STATE FOREST	8	2,943.00	\$21.80	<b>\$24.63</b>	13.00%	\$18.30	\$29.17
NORTHERN LOWER PENNINSULA	29	6,868.00	\$26.32	<b>\$34.23</b>	30.00%	\$18.30	\$65.75
STATEWIDE	30	6,871.00	\$26.32	<b>\$34.23</b>	30.00%	\$18.30	\$65.75

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MIXED SPRUCE (24)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	5	4,024.00	\$13.44	\$26.49	97.00%	\$13.35	\$30.00
COPPER COUNTRY STATE FOREST	5	4,024.00	\$13.44	\$26.49	97.00%	\$13.35	\$30.00
Gwinn Management Unit	8	1,501.00	\$19.77	\$25.98	31.00%	\$19.10	\$46.55
ESCANABA RIVER STATE FOREST	8	1,501.00	\$19.77	\$25.98	31.00%	\$19.10	\$46.55
Shingleton Management Unit	6	1,773.00	\$19.30	\$36.87	91.00%	\$19.30	\$50.20
Newberry Management Unit	9	693.00	\$13.89	\$20.46	47.00%	\$12.45	\$25.78
Sault Ste Marie (Naubinway Office)	6	721.00	\$10.78	\$19.12	77.00%	\$14.30	\$39.31
LAKE SUPERIOR STATE FOREST	21	3,187.00	\$16.20	\$29.29	81.00%	\$12.45	\$50.20
UPPER PENINSULA	34	8,712.00	\$15.54	\$27.42	76.00%	\$12.45	\$50.20
Pigeon River Country Management Unit	3	150.00	\$18.20	\$26.28	44.00%	\$16.80	\$32.58
Atlanta Management Unit	3	53.00	\$17.36	\$36.55	111.00%	\$20.37	\$44.79
MACKINAW STATE FOREST	6	203.00	\$17.98	\$28.96	61.00%	\$16.80	\$44.79
Traverse City Management Unit	1	272.00	\$17.90	\$41.99	135.00%	\$41.99	\$41.99
Cadillac Management Unit	3	117.00	\$22.82	\$27.45	20.00%	\$24.08	\$29.11
PERE MARQUETTE STATE FOREST	4	389.00	\$19.38	\$37.62	94.00%	\$24.08	\$41.99
Grayling Management Unit	2	232.00	\$20.15	\$61.86	207.00%	\$60.37	\$62.97
AUSABLE STATE FOREST	2	232.00	\$20.15	\$61.86	207.00%	\$60.37	\$62.97
NORTHERN LOWER PENNINSULA	12	824.00	\$19.25	\$42.31	120.00%	\$16.80	\$62.97
STATEWIDE	46	9,536.00	\$15.86	\$28.71	81.00%	\$12.45	\$62.97

N. WHITE CEDAR (25)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Shingleton Management Unit	2	87.00	\$4.70	\$13.81	194.00%	\$4.70	\$14.86
Newberry Management Unit	4	225.00	\$5.42	\$18.43	240.00%	\$6.00	\$26.27
Sault Ste Marie (Naubinway Office)	3	264.00	\$2.58	\$6.71	160.00%	\$6.43	\$8.54
LAKE SUPERIOR STATE FOREST	9	576.00	\$4.01	\$12.36	208.00%	\$4.70	\$26.27
UPPER PENINSULA	9	576.00	\$4.01	\$12.36	208.00%	\$4.70	\$26.27
Pigeon River Country Management Unit	1	28.00	\$25.05	\$58.94	135.00%	\$58.94	\$58.94
Atlanta Management Unit	1	3.00	\$18.95	\$38.28	102.00%	\$38.28	\$38.28
MACKINAW STATE FOREST	2	31.00	\$24.46	\$56.94	133.00%	\$38.28	\$58.94
NORTHERN LOWER PENNINSULA	2	31.00	\$24.46	\$56.94	133.00%	\$38.28	\$58.94
STATEWIDE	11	607.00	\$5.06	\$14.64	189.00%	\$4.70	\$58.94

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PAPER BIRCH (10)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	2	611.00	\$5.15	<b>\$6.58</b>	28.00%	\$5.15	\$6.82
COPPER COUNTRY STATE FOREST	2	611.00	\$5.15	<b>\$6.58</b>	28.00%	\$5.15	\$6.82
Gwinn Management Unit	1	47.00	\$22.35	<b>\$22.35</b>	0.00%	\$22.35	\$22.35
ESCANABA RIVER STATE FOREST	1	47.00	\$22.35	<b>\$22.35</b>	0.00%	\$22.35	\$22.35
Shingleton Management Unit	3	725.00	\$16.85	<b>\$21.90</b>	30.00%	\$16.85	\$32.03
Newberry Management Unit	1	2.00	\$9.00	<b>\$22.53</b>	150.00%	\$22.53	\$22.53
Sault Ste Marie (Naubinway Office)	3	493.00	\$6.65	<b>\$13.04</b>	96.00%	\$6.65	\$22.36
LAKE SUPERIOR STATE FOREST	7	1,220.00	\$12.72	<b>\$18.32</b>	44.00%	\$6.65	\$32.03
UPPER PENINSULA	10	1,878.00	\$10.50	<b>\$14.60</b>	39.00%	\$5.15	\$32.03
Atlanta Management Unit	1	4.00	\$16.30	<b>\$16.87</b>	3.00%	\$16.87	\$16.87
MACKINAW STATE FOREST	1	4.00	\$16.30	<b>\$16.87</b>	3.00%	\$16.87	\$16.87
Traverse City Management Unit	1	6.00	\$18.00	<b>\$18.61</b>	3.00%	\$18.61	\$18.61
Cadillac Management Unit	2	158.00	\$18.15	<b>\$20.31</b>	12.00%	\$18.44	\$20.61
PERE MARQUETTE STATE FOREST	3	164.00	\$18.14	<b>\$20.25</b>	12.00%	\$18.44	\$20.61
Gladwin Management Unit	1	25.00	\$27.05	<b>\$30.00</b>	11.00%	\$30.00	\$30.00
AUSABLE STATE FOREST	1	25.00	\$27.05	<b>\$30.00</b>	11.00%	\$30.00	\$30.00
NORTHERN LOWER PENNINSULA	5	193.00	\$19.26	<b>\$21.44</b>	11.00%	\$16.87	\$30.00
STATEWIDE	15	2,071.00	\$11.31	<b>\$15.24</b>	35.00%	\$5.15	\$32.03

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RED PINE (31)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	162.00	\$38.25	<b>\$70.25</b>	84.00%	\$70.25	\$70.25
COPPER COUNTRY STATE FOREST	1	162.00	\$38.25	<b>\$70.25</b>	84.00%	\$70.25	\$70.25
Gwinn Management Unit	3	305.00	\$55.49	<b>\$60.81</b>	10.00%	\$55.60	\$79.17
ESCANABA RIVER STATE FOREST	3	305.00	\$55.49	<b>\$60.81</b>	10.00%	\$55.60	\$79.17
Shingleton Management Unit	5	7,844.00	\$64.80	<b>\$150.50</b>	132.00%	\$71.01	\$159.15
Newberry Management Unit	10	5,001.00	\$68.85	<b>\$100.15</b>	45.00%	\$70.58	\$116.64
Sault Ste Marie (Naubinway Office)	3	3,850.00	\$77.76	<b>\$163.47</b>	110.00%	\$85.55	\$166.00
LAKE SUPERIOR STATE FOREST	18	16,695.00	\$69.00	<b>\$138.41</b>	101.00%	\$70.58	\$166.00
UPPER PENINSULA	22	17,162.00	\$68.47	<b>\$136.38</b>	99.00%	\$55.60	\$166.00
Pigeon River Country Management Unit	3	245.00	\$57.93	<b>\$67.04</b>	16.00%	\$56.55	\$67.58
Atlanta Management Unit	7	387.00	\$57.05	<b>\$63.59</b>	11.00%	\$45.60	\$191.80
MACKINAW STATE FOREST	10	632.00	\$57.39	<b>\$64.93</b>	13.00%	\$45.60	\$191.80
Traverse City Management Unit	9	5,023.00	\$57.97	<b>\$63.94</b>	10.00%	\$50.58	\$100.00
Cadillac Management Unit	3	943.00	\$46.71	<b>\$59.95</b>	28.00%	\$42.68	\$66.16
PERE MARQUETTE STATE FOREST	12	5,966.00	\$56.19	<b>\$63.31</b>	13.00%	\$42.68	\$100.00
Grayling Management Unit	4	1,512.00	\$38.35	<b>\$62.41</b>	63.00%	\$28.37	\$72.37
Gladwin Management Unit	4	1,192.00	\$51.16	<b>\$65.75</b>	29.00%	\$56.41	\$75.00
AUSABLE STATE FOREST	8	2,704.00	\$44.00	<b>\$63.88</b>	45.00%	\$28.37	\$75.00
NORTHERN LOWER PENNINSULA	30	9,302.00	\$52.73	<b>\$63.59</b>	21.00%	\$28.37	\$191.80
STATEWIDE	52	26,464.00	\$62.94	<b>\$110.80</b>	76.00%	\$28.37	\$191.80

SCOTCH PINE (38)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Cadillac Management Unit	1	42.00	\$9.00	<b>\$12.01</b>	33.00%	\$12.01	\$12.01
PERE MARQUETTE STATE FOREST	1	42.00	\$9.00	<b>\$12.01</b>	33.00%	\$12.01	\$12.01
Grayling Management Unit	1	280.00	\$9.00	<b>\$10.71</b>	19.00%	\$10.71	\$10.71
AUSABLE STATE FOREST	1	280.00	\$9.00	<b>\$10.71</b>	19.00%	\$10.71	\$10.71
NORTHERN LOWER PENNINSULA	2	322.00	\$9.00	<b>\$10.88</b>	21.00%	\$10.71	\$12.01
STATEWIDE	2	322.00	\$9.00	<b>\$10.88</b>	21.00%	\$10.71	\$12.01

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TAMARACK (27)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Baraga Management Unit	1	642.00	\$7.80	<b>\$7.80</b>	0.00%	\$7.80	\$7.80
COPPER COUNTRY STATE FOREST	1	642.00	\$7.80	<b>\$7.80</b>	0.00%	\$7.80	\$7.80
Gwinn Management Unit	3	59.00	\$26.20	<b>\$26.20</b>	0.00%	\$26.20	\$26.20
ESCANABA RIVER STATE FOREST	3	59.00	\$26.20	<b>\$26.20</b>	0.00%	\$26.20	\$26.20
Shingleton Management Unit	1	29.00	\$2.05	<b>\$4.35</b>	112.00%	\$4.35	\$4.35
LAKE SUPERIOR STATE FOREST	1	29.00	\$2.05	<b>\$4.35</b>	112.00%	\$4.35	\$4.35
UPPER PENINSULA	5	730.00	\$9.06	<b>\$9.15</b>	1.00%	\$4.35	\$26.20
Atlanta Management Unit	1	3.00	\$8.50	<b>\$19.88</b>	134.00%	\$19.88	\$19.88
MACKINAW STATE FOREST	1	3.00	\$8.50	<b>\$19.88</b>	134.00%	\$19.88	\$19.88
Cadillac Management Unit	1	25.00	\$9.10	<b>\$9.25</b>	2.00%	\$9.25	\$9.25
PERE MARQUETTE STATE FOREST	1	25.00	\$9.10	<b>\$9.25</b>	2.00%	\$9.25	\$9.25
NORTHERN LOWER PENNINSULA	2	28.00	\$9.04	<b>\$10.39</b>	15.00%	\$9.25	\$19.88
STATEWIDE	7	758.00	\$9.06	<b>\$9.20</b>	2.00%	\$4.35	\$26.20

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WHITE PINE (30)	# OF SALES SOLD	TOTAL VOLUME	AVERAGE ADVERTISED PRICE	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 4	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
Gwinn Management Unit	3	194.00	\$32.35	<b>\$33.20</b>	3.00%	\$32.35	\$59.43
ESCANABA RIVER STATE FOREST	3	194.00	\$32.35	<b>\$33.20</b>	3.00%	\$32.35	\$59.43
Shingleton Management Unit	5	914.00	\$24.20	<b>\$51.85</b>	114.00%	\$24.20	\$65.58
Newberry Management Unit	10	3,509.00	\$20.44	<b>\$31.53</b>	54.00%	\$19.00	\$42.27
Sault Ste Marie (Naubinway Office)	5	996.00	\$19.07	<b>\$26.58</b>	39.00%	\$19.15	\$49.60
LAKE SUPERIOR STATE FOREST	20	5,419.00	\$20.82	<b>\$34.05</b>	64.00%	\$19.00	\$65.58
UPPER PENINSULA	23	5,613.00	\$21.22	<b>\$34.02</b>	60.00%	\$19.00	\$65.58
Pigeon River Country Management Unit	5	569.00	\$23.52	<b>\$30.75</b>	31.00%	\$23.60	\$45.69
Atlanta Management Unit	3	121.00	\$19.81	<b>\$26.72</b>	35.00%	\$17.00	\$40.19
MACKINAW STATE FOREST	8	690.00	\$22.87	<b>\$30.04</b>	31.00%	\$17.00	\$45.69
Traverse City Management Unit	9	815.00	\$25.85	<b>\$35.20</b>	36.00%	\$23.85	\$59.50
Cadillac Management Unit	5	2,741.00	\$20.25	<b>\$33.07</b>	63.00%	\$18.70	\$45.29
PERE MARQUETTE STATE FOREST	14	3,556.00	\$21.54	<b>\$33.56</b>	56.00%	\$18.70	\$59.50
Grayling Management Unit	4	527.00	\$25.05	<b>\$31.74</b>	27.00%	\$26.68	\$90.08
Gladwin Management Unit	4	614.00	\$30.82	<b>\$37.68</b>	22.00%	\$33.83	\$45.00
AUSABLE STATE FOREST	8	1,141.00	\$28.15	<b>\$34.94</b>	24.00%	\$26.68	\$90.08
NORTHERN LOWER PENNINSULA	30	5,387.00	\$23.11	<b>\$33.40</b>	45.00%	\$17.00	\$90.08
STATEWIDE	53	11,000.00	\$22.15	<b>\$33.72</b>	52.00%	\$17.00	\$90.08