



Michigan Department of Natural Resources Forest, Mineral, and Fire Management Timber Sale Management System

AVERAGE STUMPAGE PRICE REPORT FOR 04/01/2011 TO 09/30/2011

PURPOSE OF REPORT

The purpose of this report is to summarize bid prices from historic State Forest timber sales to provide DNR staff base information for determining a minimum acceptable bid for future timber sales. The State Forest system is managed by Forest, Mineral, and Fire Management (FMFM).

This report is intended to serve only as a guide to timber stumpage prices and to monitor market trends. It should not be used to determine the fair market value of a specific timber sale. The prices paid for a specific stand of timber will vary considerably due to such factors as size, species, quality, quantity, logging conditions, distance to the mill, end product, demand and competition. Timber markets often change rapidly and, therefore, prices in this report are not necessarily a reflection of current market prices. It is strongly recommended to obtain assistance from professional foresters and use the competitive bidding process as the ultimate determinant of fair market value for any specific tract of timber.

ORDER OF REPORT

The report is ordered by the four (4) timber products sold by the DNR/FMFM: Sawlogs, Pulpwood, Poles, and Bolts. Sawlog prices by species are listed first, followed by Pulpwood, Poles, and Bolts. If a product or species is not listed in the report, this indicates that the product or species was not sold for the period of the report. After all species for a product are listed, the report includes a section of Exclusions. This section includes prices that were "excluded" from the Average Sold Price because they appear to be skewed. The species used by DNR/FMFM are as follows:

AMERICAN ELM	BLACK SPRUCE	MIXED SOFTWOOD	SCOTCH PINE
B.T. ASPEN	HEMLOCK	N. WHITE CEDAR	SUGAR MAPLE
BALSAM FIR	JACK PINE	OTHER COMM. SP.	TAMARACK
BALSAM POPLAR	MISCELLANEOUS	PAPER BIRCH	WHITE ASH
BASSWOOD	MIXED ASPEN	Q. ASPEN	WHITE OAK
BEECH	MIXED HARDWOOD	RED MAPLE	WHITE PINE
BLACK ASH	MIXED OAK	RED OAK	WHITE SPRUCE
BLACK CHERRY	MIXED PINE	RED PINE	YELLOW BIRCH

COLUMN NOTES

Column 1 and 2. Number of Sales Sold, Total Volume and Prices are only reported for bid species and products. "No-bid" species and products are not included. "No-bid" species and products are those that are included on the bid form and the contract, but the price is set with no option to bid. This is used for species and products that are minor components of a sale. Number of Sales Sold, Total Volume and Prices are only reported for advertised sales. Unadvertised sales, e.g. direct sales, negotiated sales, small receipt sales, firewood permits, etc., are not included.

Column 3. Average Price at Time of Appraisal is the one-year average of sold prices at the time of appraisal. This may be considered an estimate of the "going rate" and is the starting point for the appraisal. The DNR – FMFM appraisal process is a valuation process that sets a minimum acceptable bid price.

Column 4. Average Advertised Price is the minimum acceptable bid price at time of advertisement. This price was determined by the DNR – FMFM appraisal process.

Column 5. Ratio of Column 4 to Column 3 is the ratio of Average Advertised Price to the Average Price at Time of Appraisal. A number less than 100 indicates that the Average Advertised Price was less than the "going rate". A number greater than 100 indicates that the Average Advertised Price was greater than the going rate.

Column 6. Average Sold Price is the average price sold for the period. Sales are awarded to the high responsive/responsible bidder based on the sale lump sum bid.

Column 7. Percent Change from Column 3 to Column 6 is the ratio of the difference between Average Sold Price and Average Price at Time of Appraisal to the Average Price at Time of Appraisal. A positive number indicates that current prices are increasing over past prices. A negative number indicates that current prices are decreasing over past prices.

GENERAL NOTES

1. All prices are weighted by volume.
2. This report is based on the contract issue date, and not the bid date. The contract issue date is usually the date the contract is printed and signed. This occurs after the down payment and bond are received by the highest responsible bidder.
3. In general, the Baraga Forest Management Unit (FMU) uses the Scribner Decimal C log rule with an 8.0" top diameter inside bark (DIB).
In general, the Crystal Falls FMU uses the International ¼" log rule with a 10.0" top DIB.
In general, the rest of the Upper Peninsula (UP) uses the Scribner Decimal C log rule with a 10.0" top DIB.
In general, the Northern Lower Peninsula (NLP) uses the International ¼" log rule with an 8.0" top DIB.
4. Volumes and values are only totaled when comparable measurement units exist, e.g. International ¼" to a 10.0" DIB is only added to International ¼" to a 10.0" DIB. For example, there is no Statewide total, except for # of Sales Sold, because cruising specifications and log rules are different between Region I – Upper Peninsula and Region II – Northern Lower Peninsula.

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 3 of 30

SAWLOGS (MBF, see general note 3)

B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	4	229.80	\$102.63	\$74.55	72.64%	\$90.40	-11.91%	\$75.00	\$100.00
ATLANTA FOREST MGT UNIT	4	405.50	\$94.43	\$71.75	75.98%	\$90.62	-4.03%	\$63.00	\$200.00
MACKINAW STATE FOREST	8	635.30	\$97.40	\$72.76	74.71%	\$90.55	-7.03%	\$63.00	\$200.00
TRAVERSE CITY FOREST MGT UNI	16	700.20	\$104.46	\$76.15	72.90%	\$101.08	-3.23%	\$46.50	\$201.94
CADILLAC FOREST MGT UNIT	2	48.50	\$75.35	\$58.63	77.80%	\$70.76	-6.09%	\$62.00	\$75.00
PERE MARQUETTE STATE FORES	18	748.70	\$102.57	\$75.02	73.14%	\$99.12	-3.37%	\$46.50	\$201.94
GRAYLING FOREST MGT UNIT	1	12.00	\$81.10	\$65.00	80.15%	\$65.00	-19.85%	\$65.00	\$65.00
AUSABLE STATE FOREST	1	12.00	\$81.10	\$65.00	80.15%	\$65.00	-19.85%	\$65.00	\$65.00
NORTHERN LOWER PENINSULA	27	1,396.00	\$100.03	\$73.90	73.88%	\$94.92	-5.11%	\$46.50	\$201.94
STATEWIDE	27	-----	-----	-----	73.88%	-----	-5.11%	\$46.50	\$201.94
BASSWOOD	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CRYSTAL FALLS FOREST MGT UNI	6	1,142.80	\$184.23	\$131.79	71.53%	\$248.30	34.78%	\$103.00	\$284.22
UPPER PENINSULA	6	-----	-----	-----	71.53%	-----	34.78%	\$103.00	\$284.22
GAYLORD FOREST MGT UNIT	7	234.10	\$97.25	\$68.21	70.13%	\$204.48	110.25%	\$55.00	\$400.00
PIGEON RIVER FOREST MGT UNIT	3	420.00	\$78.07	\$51.91	66.49%	\$135.91	74.08%	\$52.00	\$160.91
ATLANTA FOREST MGT UNIT	1	159.80	\$96.68	\$80.00	82.75%	\$80.00	-17.25%	\$80.00	\$80.00
MACKINAW STATE FOREST	11	813.90	\$87.24	\$62.11	71.20%	\$144.65	65.81%	\$52.00	\$400.00
TRAVERSE CITY FOREST MGT UNI	4	217.70	\$140.95	\$99.38	70.50%	\$157.31	11.60%	\$95.00	\$284.75
CADILLAC FOREST MGT UNIT	1	27.40	\$65.00	\$60.00	92.31%	\$100.00	53.85%	\$100.00	\$100.00
PERE MARQUETTE STATE FORES	5	245.10	\$132.46	\$94.97	71.70%	\$150.90	13.92%	\$95.00	\$284.75
NORTHERN LOWER PENINSULA	16	1,059.00	\$97.71	\$69.72	71.35%	\$146.10	49.53%	\$52.00	\$400.00
STATEWIDE	22	-----	-----	-----	71.47%	-----	39.64%	\$52.00	\$400.00
BEECH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
TRAVERSE CITY FOREST MGT UNI	1	203.00	\$33.00	\$25.00	75.76%	\$142.00	330.30%	\$142.00	\$142.00
PERE MARQUETTE STATE FORES	1	203.00	\$33.00	\$25.00	75.76%	\$142.00	330.30%	\$142.00	\$142.00
NORTHERN LOWER PENINSULA	1	203.00	\$33.00	\$25.00	75.76%	\$142.00	330.30%	\$142.00	\$142.00
STATEWIDE	1	-----	-----	-----	75.76%	-----	330.30%	\$142.00	\$142.00

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 4 of 30

SAWLOGS (MBF, see general note 3)

BLACK CHERRY	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	1	8.00	\$280.00	\$204.00	72.86%	\$325.00	16.07%	\$325.00	\$325.00
MACKINAW STATE FOREST	1	8.00	\$280.00	\$204.00	72.86%	\$325.00	16.07%	\$325.00	\$325.00
TRAVERSE CITY FOREST MGT UNI	4	121.50	\$321.03	\$250.00	77.87%	\$327.48	2.01%	\$240.00	\$600.80
PERE MARQUETTE STATE FORES	4	121.50	\$321.03	\$250.00	77.87%	\$327.48	2.01%	\$240.00	\$600.80
NORTHERN LOWER PENINSULA	5	129.50	\$318.50	\$247.16	77.60%	\$327.33	2.77%	\$240.00	\$600.80
STATEWIDE	5	-----	-----	-----	77.60%	-----	2.77%	\$240.00	\$600.80
JACK PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CADILLAC FOREST MGT UNIT	4	233.70	\$29.26	\$18.80	64.25%	\$53.35	82.35%	\$21.00	\$90.00
PERE MARQUETTE STATE FORES	4	233.70	\$29.26	\$18.80	64.25%	\$53.35	82.35%	\$21.00	\$90.00
GRAYLING FOREST MGT UNIT	2	95.50	\$53.67	\$49.57	92.37%	\$49.57	-7.63%	\$48.00	\$50.00
AUSABLE STATE FOREST	2	95.50	\$53.67	\$49.57	92.37%	\$49.57	-7.63%	\$48.00	\$50.00
NORTHERN LOWER PENINSULA	6	329.20	\$36.34	\$27.72	76.29%	\$52.25	43.80%	\$21.00	\$90.00
STATEWIDE	6	-----	-----	-----	76.29%	-----	43.80%	\$21.00	\$90.00
MIXED ASPEN	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
S STE MARIE FMU (SOO MAINLAN	1	34.70	\$83.50	\$63.00	75.45%	\$85.00	1.80%	\$85.00	\$85.00
LAKE SUPERIOR STATE FOREST	1	34.70	\$83.50	\$63.00	75.45%	\$85.00	1.80%	\$85.00	\$85.00
UPPER PENINSULA	1	-----	-----	-----	75.45%	-----	1.80%	\$85.00	\$85.00
GAYLORD FOREST MGT UNIT	2	94.30	\$84.50	\$61.52	72.80%	\$80.00	-5.33%	\$80.00	\$80.00
ATLANTA FOREST MGT UNIT	4	389.90	\$81.38	\$69.01	84.81%	\$124.00	52.37%	\$75.00	\$167.20
MACKINAW STATE FOREST	6	484.20	\$81.99	\$67.55	82.40%	\$115.43	40.79%	\$75.00	\$167.20
TRAVERSE CITY FOREST MGT UNI	6	234.60	\$83.43	\$57.12	68.46%	\$139.26	66.91%	\$74.00	\$190.00
CADILLAC FOREST MGT UNIT	6	430.00	\$91.06	\$69.44	76.26%	\$126.70	39.14%	\$66.71	\$200.00
PERE MARQUETTE STATE FORES	12	664.60	\$88.37	\$65.09	73.66%	\$131.13	48.39%	\$66.71	\$200.00
GRAYLING FOREST MGT UNIT	1	24.90	\$54.67	\$49.00	89.63%	\$92.33	68.89%	\$92.33	\$92.33
GLADWIN FOREST MGT UNIT	8	815.50	\$56.72	\$48.47	85.45%	\$70.69	24.62%	\$36.00	\$225.00
AUSABLE STATE FOREST	9	840.40	\$56.66	\$48.49	85.57%	\$71.33	25.88%	\$36.00	\$225.00
NORTHERN LOWER PENINSULA	27	1,989.20	\$73.42	\$58.68	79.92%	\$102.04	38.99%	\$36.00	\$225.00
STATEWIDE	28	-----	-----	-----	79.83%	-----	38.26%	\$36.00	\$225.00

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 5 of 30

SAWLOGS (MBF, see general note 3)

MIXED HARDWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	9.00	\$257.76	\$175.00	67.89%	\$226.00	-12.32%	\$226.00	\$226.00
ESCANABA FOREST MGT UNIT	2	66.40	\$156.67	\$105.96	67.64%	\$157.96	0.83%	\$121.00	\$180.00
ESCANABA RIVER STATE FOREST	2	66.40	\$156.67	\$105.96	67.64%	\$157.96	0.83%	\$121.00	\$180.00
S STE MARIE FMU (SOO MAINLAN	1	15.10	\$135.00	\$135.00	100.00%	\$150.00	11.11%	\$150.00	\$150.00
LAKE SUPERIOR STATE FOREST	1	15.10	\$135.00	\$135.00	100.00%	\$150.00	11.11%	\$150.00	\$150.00
UPPER PENINSULA	4	-----	-----	-----	72.15%	-----	0.18%	\$121.00	\$226.00
PIGEON RIVER FOREST MGT UNIT	2	59.00	\$99.73	\$66.10	66.28%	\$118.98	19.31%	\$110.00	\$120.00
MACKINAW STATE FOREST	2	59.00	\$99.73	\$66.10	66.28%	\$118.98	19.31%	\$110.00	\$120.00
TRAVERSE CITY FOREST MGT UNI	2	36.40	\$116.86	\$75.80	64.86%	\$129.56	10.87%	\$100.00	\$180.31
PERE MARQUETTE STATE FORES	2	36.40	\$116.86	\$75.80	64.86%	\$129.56	10.87%	\$100.00	\$180.31
GLADWIN FOREST MGT UNIT	2	144.50	\$82.97	\$68.47	82.52%	\$68.47	-17.48%	\$66.00	\$71.00
AUSABLE STATE FOREST	2	144.50	\$82.97	\$68.47	82.52%	\$68.47	-17.48%	\$66.00	\$71.00
NORTHERN LOWER PENINSULA	6	239.90	\$92.23	\$69.00	74.81%	\$90.16	-2.24%	\$66.00	\$180.31
STATEWIDE	10	-----	-----	-----	73.74%	-----	-1.27%	\$66.00	\$226.00

MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	2	142.50	\$143.87	\$109.99	76.45%	\$270.67	88.13%	\$230.00	\$325.00
MACKINAW STATE FOREST	2	142.50	\$143.87	\$109.99	76.45%	\$270.67	88.13%	\$230.00	\$325.00
TRAVERSE CITY FOREST MGT UNI	7	791.80	\$132.29	\$86.31	65.24%	\$139.57	5.50%	\$76.00	\$400.00
CADILLAC FOREST MGT UNIT	6	285.90	\$108.82	\$78.35	72.00%	\$149.32	37.22%	\$79.00	\$305.00
PERE MARQUETTE STATE FORES	13	1,077.70	\$126.07	\$84.19	66.79%	\$142.16	12.76%	\$76.00	\$400.00
ROSCOMMON FOREST MGT UNIT	1	14.50	\$99.94	\$84.00	84.05%	\$135.00	35.08%	\$135.00	\$135.00
GRAYLING FOREST MGT UNIT	5	302.20	\$177.29	\$161.57	91.14%	\$225.88	27.41%	\$150.00	\$267.87
GLADWIN FOREST MGT UNIT	15	1,118.70	\$148.45	\$116.17	78.26%	\$171.03	15.21%	\$103.00	\$400.00
AUSABLE STATE FOREST	21	1,435.40	\$154.03	\$125.41	81.42%	\$182.21	18.30%	\$103.00	\$400.00
NORTHERN LOWER PENINSULA	36	2,655.60	\$142.14	\$107.85	75.88%	\$170.70	20.10%	\$76.00	\$400.00
STATEWIDE	36	-----	-----	-----	75.88%	-----	20.10%	\$76.00	\$400.00

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 6 of 30

SAWLOGS (MBF, see general note 3)

MIXED SOFTWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
PIGEON RIVER FOREST MGT UNIT	1	58.00	\$68.47	\$48.00	70.10%	\$90.00	31.44%	\$90.00	\$90.00
MACKINAW STATE FOREST	1	58.00	\$68.47	\$48.00	70.10%	\$90.00	31.44%	\$90.00	\$90.00
CADILLAC FOREST MGT UNIT	1	58.00	\$93.00	\$55.00	59.14%	\$125.00	34.41%	\$125.00	\$125.00
PERE MARQUETTE STATE FORES	1	58.00	\$93.00	\$55.00	59.14%	\$125.00	34.41%	\$125.00	\$125.00
NORTHERN LOWER PENINSULA	2	116.00	\$80.74	\$51.50	63.79%	\$107.50	33.15%	\$90.00	\$125.00
STATEWIDE	2	-----	-----	-----	63.79%	-----	33.15%	\$90.00	\$125.00
N. WHITE CEDAR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	1	30.60	\$57.10	\$40.00	70.05%	\$80.00	40.11%	\$80.00	\$80.00
PERE MARQUETTE STATE FORES	1	30.60	\$57.10	\$40.00	70.05%	\$80.00	40.11%	\$80.00	\$80.00
NORTHERN LOWER PENINSULA	1	30.60	\$57.10	\$40.00	70.05%	\$80.00	40.11%	\$80.00	\$80.00
STATEWIDE	1	-----	-----	-----	70.05%	-----	40.11%	\$80.00	\$80.00
PAPER BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
S STE MARIE FMU (NAUBINWAY)	1	25.70	\$250.00	\$155.00	62.00%	\$165.00	-34.00%	\$165.00	\$165.00
S STE MARIE FMU (SOO MAINLAN	1	8.20	\$270.50	\$235.00	86.88%	\$250.00	-7.58%	\$250.00	\$250.00
LAKE SUPERIOR STATE FOREST	2	33.90	\$254.96	\$174.35	68.38%	\$185.56	-27.22%	\$165.00	\$250.00
UPPER PENINSULA	2	-----	-----	-----	68.38%	-----	-27.22%	\$165.00	\$250.00
STATEWIDE	2	-----	-----	-----	68.38%	-----	-27.22%	\$165.00	\$250.00
Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ROSCOMMON FOREST MGT UNIT	1	86.20	\$54.69	\$40.00	73.14%	\$40.00	-26.86%	\$40.00	\$40.00
AUSABLE STATE FOREST	1	86.20	\$54.69	\$40.00	73.14%	\$40.00	-26.86%	\$40.00	\$40.00
NORTHERN LOWER PENINSULA	1	86.20	\$54.69	\$40.00	73.14%	\$40.00	-26.86%	\$40.00	\$40.00
STATEWIDE	1	-----	-----	-----	73.14%	-----	-26.86%	\$40.00	\$40.00

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 7 of 30

SAWLOGS (MBF, see general note 3)

RED MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	3	127.70	\$202.29	\$94.52	46.73%	\$140.32	-30.63%	\$110.00	\$275.00
NEWBERRY FOREST MGT UNIT	1	4.70	\$163.65	\$106.00	64.77%	\$350.00	113.87%	\$350.00	\$350.00
S STE MARIE FMU (NAUBINWAY)	1	7.90	\$140.82	\$123.00	87.35%	\$275.00	95.29%	\$275.00	\$275.00
LAKE SUPERIOR STATE FOREST	2	12.60	\$149.33	\$116.66	78.12%	\$302.98	102.88%	\$275.00	\$350.00
UPPER PENINSULA	5	-----	-----	-----	48.86%	-----	-21.57%	\$110.00	\$350.00
GAYLORD FOREST MGT UNIT	1	26.00	\$80.36	\$60.00	74.66%	\$80.00	-0.45%	\$80.00	\$80.00
ATLANTA FOREST MGT UNIT	3	116.10	\$80.36	\$56.41	70.19%	\$199.42	148.16%	\$47.00	\$303.00
MACKINAW STATE FOREST	4	142.10	\$80.36	\$57.06	71.01%	\$177.57	120.97%	\$47.00	\$303.00
TRAVERSE CITY FOREST MGT UNI	11	1,360.90	\$105.94	\$79.19	74.75%	\$165.98	56.68%	\$100.00	\$253.90
CADILLAC FOREST MGT UNIT	2	141.40	\$101.21	\$79.24	78.29%	\$93.07	-8.04%	\$80.00	\$200.00
PERE MARQUETTE STATE FORES	13	1,502.30	\$105.49	\$79.19	75.07%	\$159.12	50.83%	\$80.00	\$253.90
GRAYLING FOREST MGT UNIT	1	27.20	\$98.52	\$66.00	66.99%	\$245.00	148.68%	\$245.00	\$245.00
GLADWIN FOREST MGT UNIT	11	668.70	\$113.02	\$79.17	70.06%	\$80.93	-28.39%	\$55.90	\$183.00
AUSABLE STATE FOREST	12	695.90	\$112.45	\$78.66	69.95%	\$87.35	-22.32%	\$55.90	\$245.00
NORTHERN LOWER PENINSULA	29	2,340.30	\$106.03	\$77.69	73.27%	\$138.89	30.99%	\$47.00	\$303.00
STATEWIDE	34	-----	-----	-----	70.82%	-----	25.71%	\$47.00	\$350.00
RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	73.10	\$368.00	\$316.00	85.87%	\$475.00	29.08%	\$475.00	\$475.00
UPPER PENINSULA	1	-----	-----	-----	85.87%	-----	29.08%	\$475.00	\$475.00
GAYLORD FOREST MGT UNIT	1	40.00	\$194.29	\$159.00	81.84%	\$159.00	-18.16%	\$159.00	\$159.00
PIGEON RIVER FOREST MGT UNIT	1	16.00	\$251.28	\$191.00	76.01%	\$300.00	19.39%	\$300.00	\$300.00
ATLANTA FOREST MGT UNIT	4	77.40	\$208.91	\$179.34	85.85%	\$193.52	-7.37%	\$173.00	\$300.00
MACKINAW STATE FOREST	6	133.40	\$209.61	\$174.64	83.32%	\$195.94	-6.52%	\$159.00	\$300.00
TRAVERSE CITY FOREST MGT UNI	11	541.30	\$228.42	\$170.23	74.53%	\$203.42	-10.95%	\$136.00	\$300.00
CADILLAC FOREST MGT UNIT	7	191.80	\$190.07	\$155.33	81.72%	\$222.70	17.17%	\$145.00	\$450.00
PERE MARQUETTE STATE FORES	18	733.10	\$218.38	\$166.34	76.17%	\$208.46	-4.54%	\$136.00	\$450.00
GRAYLING FOREST MGT UNIT	2	57.80	\$353.45	\$280.53	79.37%	\$347.03	-1.82%	\$289.00	\$501.28
GLADWIN FOREST MGT UNIT	4	119.60	\$287.87	\$230.12	79.94%	\$230.12	-20.06%	\$199.00	\$245.00
AUSABLE STATE FOREST	6	177.40	\$309.23	\$246.54	79.73%	\$268.21	-13.27%	\$199.00	\$501.28
NORTHERN LOWER PENINSULA	30	1,043.90	\$232.70	\$181.03	77.79%	\$217.01	-6.74%	\$136.00	\$501.28
STATEWIDE	31	-----	-----	-----	78.60%	-----	-3.17%	\$136.00	\$501.28

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 8 of 30

SAWLOGS (MBF, see general note 3)

RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	28.50	\$432.37	\$259.00	59.90%	\$301.00	-30.38%	\$301.00	\$301.00
GWINN FOREST MGT UNIT	2	147.50	\$176.99	\$142.00	80.23%	\$210.00	18.65%	\$210.00	\$210.00
ESCANABA FOREST MGT UNIT	1	179.60	\$229.07	\$179.00	78.14%	\$560.00	144.47%	\$560.00	\$560.00
ESCANABA RIVER STATE FOREST	3	327.10	\$205.59	\$162.32	78.95%	\$402.17	95.62%	\$210.00	\$560.00
NEWBERRY FOREST MGT UNIT	6	362.80	\$160.57	\$104.90	65.33%	\$189.40	17.95%	\$110.00	\$200.00
S STE MARIE FMU (NAUBINWAY)	5	2,383.10	\$168.86	\$157.43	93.23%	\$247.53	46.59%	\$200.00	\$297.81
LAKE SUPERIOR STATE FOREST	11	2,745.90	\$167.76	\$150.49	89.70%	\$239.85	42.97%	\$110.00	\$297.81
UPPER PENINSULA	15	-----	-----	-----	87.69%	-----	47.85%	\$110.00	\$560.00
GAYLORD FOREST MGT UNIT	10	1,888.10	\$149.94	\$128.02	85.38%	\$216.81	44.60%	\$108.00	\$300.00
PIGEON RIVER FOREST MGT UNIT	5	800.00	\$155.53	\$127.20	81.79%	\$188.42	21.15%	\$140.00	\$209.40
ATLANTA FOREST MGT UNIT	5	957.50	\$151.28	\$137.52	90.91%	\$198.11	30.96%	\$141.00	\$212.13
MACKINAW STATE FOREST	20	3,645.60	\$151.52	\$130.34	86.02%	\$205.67	35.74%	\$108.00	\$300.00
TRAVERSE CITY FOREST MGT UNI	22	3,407.60	\$161.18	\$132.98	82.50%	\$199.33	23.67%	\$115.00	\$614.00
CADILLAC FOREST MGT UNIT	21	2,094.90	\$144.48	\$112.99	78.20%	\$179.07	23.94%	\$98.00	\$390.40
PERE MARQUETTE STATE FORES	43	5,502.50	\$154.83	\$125.37	80.97%	\$191.62	23.76%	\$98.00	\$614.00
ROSCOMMON FOREST MGT UNIT	2	106.80	\$210.74	\$150.06	71.21%	\$312.82	48.44%	\$200.00	\$322.95
GRAYLING FOREST MGT UNIT	3	175.80	\$207.05	\$173.52	83.81%	\$207.04	0.00%	\$190.00	\$250.00
GLADWIN FOREST MGT UNIT	12	1,944.90	\$201.65	\$165.42	82.03%	\$197.02	-2.30%	\$139.50	\$238.50
AUSABLE STATE FOREST	17	2,227.50	\$202.51	\$165.32	81.63%	\$203.36	0.42%	\$139.50	\$322.95
NORTHERN LOWER PENINSULA	80	11,375.60	\$163.10	\$134.78	82.64%	\$198.42	21.65%	\$98.00	\$614.00
STATEWIDE	95	-----	-----	-----	83.78%	-----	27.56%	\$98.00	\$614.00

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 9 of 30

SAWLOGS (MBF, see general note 3)

SUGAR MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	3	68.50	\$710.84	\$593.71	83.52%	\$842.76	18.56%	\$701.00	\$1,075.00
CRYSTAL FALLS FOREST MGT UNI	5	315.30	\$356.37	\$270.73	75.97%	\$588.11	65.03%	\$325.00	\$658.91
GWINN FOREST MGT UNIT	1	6.70	\$750.00	\$398.00	53.07%	\$400.00	-46.67%	\$400.00	\$400.00
ESCANABA FOREST MGT UNIT	1	4.70	\$668.23	\$347.00	51.93%	\$550.00	-17.69%	\$550.00	\$550.00
ESCANABA RIVER STATE FOREST	2	11.40	\$716.29	\$376.97	52.63%	\$461.84	-35.52%	\$400.00	\$550.00
SHINGLETON FOREST MGT UNIT	1	0.60	\$932.78	\$594.00	63.68%	\$595.00	-36.21%	\$595.00	\$595.00
NEWBERRY FOREST MGT UNIT	2	45.30	\$713.34	\$534.07	74.87%	\$1,236.79	73.38%	\$1,185.00	\$1,300.00
S STE MARIE FMU (NAUBINWAY)	2	7.10	\$837.78	\$625.54	74.67%	\$697.18	-16.78%	\$500.00	\$900.00
LAKE SUPERIOR STATE FOREST	5	53.00	\$732.49	\$547.00	74.68%	\$1,157.24	57.99%	\$500.00	\$1,300.00
UPPER PENINSULA	15	-----	-----	-----	76.58%	-----	48.89%	\$325.00	\$1,300.00
GAYLORD FOREST MGT UNIT	18	855.60	\$442.11	\$329.14	74.45%	\$629.86	42.47%	\$260.00	\$1,340.35
PIGEON RIVER FOREST MGT UNIT	3	157.80	\$349.09	\$251.62	72.08%	\$307.97	-11.78%	\$251.00	\$400.00
ATLANTA FOREST MGT UNIT	1	31.40	\$361.15	\$300.00	83.07%	\$1,525.44	322.38%	\$1,525.44	\$1,525.44
MACKINAW STATE FOREST	22	1,044.80	\$425.63	\$316.55	74.37%	\$608.16	42.89%	\$251.00	\$1,525.44
TRAVERSE CITY FOREST MGT UNI	11	387.40	\$326.22	\$230.40	70.63%	\$338.85	3.87%	\$170.00	\$993.97
CADILLAC FOREST MGT UNIT	2	19.00	\$276.63	\$194.04	70.14%	\$265.84	-3.90%	\$250.00	\$285.00
PERE MARQUETTE STATE FORES	13	406.40	\$323.90	\$228.70	70.61%	\$335.44	3.56%	\$170.00	\$993.97
GLADWIN FOREST MGT UNIT	1	37.50	\$529.08	\$397.00	75.04%	\$397.00	-24.96%	\$397.00	\$397.00
AUSABLE STATE FOREST	1	37.50	\$529.08	\$397.00	75.04%	\$397.00	-24.96%	\$397.00	\$397.00
NORTHERN LOWER PENINSULA	36	1,488.70	\$400.46	\$294.60	73.56%	\$528.39	31.94%	\$170.00	\$1,525.44
STATEWIDE	51	-----	-----	-----	74.34%	-----	36.33%	\$170.00	\$1,525.44
WHITE ASH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GAYLORD FOREST MGT UNIT	1	20.00	\$109.74	\$80.00	72.90%	\$150.00	36.69%	\$150.00	\$150.00
PIGEON RIVER FOREST MGT UNIT	1	77.00	\$86.73	\$56.00	64.57%	\$56.00	-35.43%	\$56.00	\$56.00
MACKINAW STATE FOREST	2	97.00	\$91.47	\$60.95	66.63%	\$75.38	-17.59%	\$56.00	\$150.00
TRAVERSE CITY FOREST MGT UNI	1	30.10	\$81.33	\$56.00	68.86%	\$100.00	22.96%	\$100.00	\$100.00
PERE MARQUETTE STATE FORES	1	30.10	\$81.33	\$56.00	68.86%	\$100.00	22.96%	\$100.00	\$100.00
GLADWIN FOREST MGT UNIT	1	114.50	\$154.70	\$72.70	46.99%	\$72.70	-53.01%	\$72.70	\$72.70
AUSABLE STATE FOREST	1	114.50	\$154.70	\$72.70	46.99%	\$72.70	-53.01%	\$72.70	\$72.70
NORTHERN LOWER PENINSULA	4	241.60	\$120.17	\$65.90	54.84%	\$77.18	-35.78%	\$56.00	\$150.00
STATEWIDE	4	-----	-----	-----	54.84%	-----	-35.78%	\$56.00	\$150.00

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 10 of 30

SAWLOGS (MBF, see general note 3)

WHITE OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	1	145.20	\$45.92	\$35.00	76.22%	\$35.00	-23.78%	\$35.00	\$35.00
PERE MARQUETTE STATE FORES	1	145.20	\$45.92	\$35.00	76.22%	\$35.00	-23.78%	\$35.00	\$35.00
GLADWIN FOREST MGT UNIT	2	134.30	\$72.69	\$58.36	80.28%	\$58.36	-19.72%	\$51.00	\$73.00
AUSABLE STATE FOREST	2	134.30	\$72.69	\$58.36	80.28%	\$58.36	-19.72%	\$51.00	\$73.00
NORTHERN LOWER PENINSULA	3	279.50	\$58.78	\$46.22	78.63%	\$46.22	-21.37%	\$35.00	\$73.00
STATEWIDE	3	-----	-----	-----	78.63%	-----	-21.37%	\$35.00	\$73.00
WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	3	167.60	\$96.74	\$84.94	87.81%	\$102.85	6.32%	\$100.00	\$110.00
ESCANABA RIVER STATE FOREST	3	167.60	\$96.74	\$84.94	87.81%	\$102.85	6.32%	\$100.00	\$110.00
UPPER PENINSULA	3	-----	-----	-----	87.81%	-----	6.32%	\$100.00	\$110.00
PIGEON RIVER FOREST MGT UNIT	2	558.00	\$67.66	\$51.00	75.38%	\$149.67	121.21%	\$149.27	\$150.00
MACKINAW STATE FOREST	2	558.00	\$67.66	\$51.00	75.38%	\$149.67	121.21%	\$149.27	\$150.00
TRAVERSE CITY FOREST MGT UNI	5	586.00	\$52.42	\$29.18	55.67%	\$105.90	102.03%	\$49.00	\$162.74
CADILLAC FOREST MGT UNIT	2	101.80	\$81.14	\$53.94	66.47%	\$151.72	86.99%	\$100.00	\$165.00
PERE MARQUETTE STATE FORES	7	687.80	\$56.67	\$32.84	57.96%	\$112.68	98.84%	\$49.00	\$165.00
GLADWIN FOREST MGT UNIT	1	31.30	\$120.00	\$68.00	56.67%	\$68.00	-43.33%	\$68.00	\$68.00
AUSABLE STATE FOREST	1	31.30	\$120.00	\$68.00	56.67%	\$68.00	-43.33%	\$68.00	\$68.00
NORTHERN LOWER PENINSULA	10	1,277.10	\$63.02	\$41.64	66.07%	\$127.75	102.70%	\$49.00	\$165.00
STATEWIDE	13	-----	-----	-----	69.71%	-----	86.54%	\$49.00	\$165.00

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 11 of 30

SAWLOGS EXCLUSION (MBF, see general note 3)

B.T. ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	40.00	\$438.64	\$438.64
MACKINAW STATE FOREST	1	40.00	\$438.64	\$438.64
CADILLAC FOREST MGT UNIT	1	17.30	\$366.00	\$366.00
PÈRE MARQUETTE STATE FORES	1	17.30	\$366.00	\$366.00
NORTHERN LOWER PENINSULA	2	57.30	\$366.00	\$438.64
STATEWIDE	2	-----	\$366.00	\$438.64

MIXED ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	14.30	\$552.26	\$552.26
PÈRE MARQUETTE STATE FORES	1	14.30	\$552.26	\$552.26
ROSCOMMON FOREST MGT UNIT	1	26.30	\$530.00	\$530.00
GLADWIN FOREST MGT UNIT	2	152.80	\$325.00	\$349.50
AUSABLE STATE FOREST	3	179.10	\$325.00	\$530.00
NORTHERN LOWER PENINSULA	4	193.40	\$325.00	\$552.26
STATEWIDE	4	-----	\$325.00	\$552.26

MIXED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CADILLAC FOREST MGT UNIT	1	25.50	\$628.15	\$628.15
PERE MARQUETTE STATE FORES	1	25.50	\$628.15	\$628.15
GRAYLING FOREST MGT UNIT	1	111.60	\$532.00	\$532.00
AUSABLE STATE FOREST	1	111.60	\$532.00	\$532.00
NORTHERN LOWER PENINSULA	2	137.10	\$532.00	\$628.15
STATEWIDE	2	-----	\$532.00	\$628.15

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 12 of 30

SAWLOGS EXCLUSION (MBF, see general note 3)

RED MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
NEWBERRY FOREST MGT UNIT	1	10.40	\$640.00	\$640.00
LAKE SUPERIOR STATE FOREST	1	10.40	\$640.00	\$640.00
UPPER PENINSULA	1	-----	\$640.00	\$640.00
ROSCOMMON FOREST MGT UNIT	1	28.50	\$926.80	\$926.80
GLADWIN FOREST MGT UNIT	1	31.80	\$584.10	\$584.10
AUSABLE STATE FOREST	2	60.30	\$584.10	\$926.80
NORTHERN LOWER PENINSULA	2	60.30	\$584.10	\$926.80
STATEWIDE	3	-----	\$584.10	\$926.80

RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
CRYSTAL FALLS FOREST MGT UNI	1	24.90	\$1,399.44	\$1,399.44
UPPER PENINSULA	1	-----	\$1,399.44	\$1,399.44
ATLANTA FOREST MGT UNIT	1	37.00	\$931.93	\$931.93
MACKINAW STATE FOREST	1	37.00	\$931.93	\$931.93
GLADWIN FOREST MGT UNIT	1	38.60	\$2,931.26	\$2,931.26
AUSABLE STATE FOREST	1	38.60	\$2,931.26	\$2,931.26
NORTHERN LOWER PENINSULA	2	75.60	\$931.93	\$2,931.26
STATEWIDE	3	-----	\$931.93	\$2,931.26

RED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	MIN PRICE	MAX PRICE
ESCANABA FOREST MGT UNIT	1	78.00	\$675.00	\$675.00
ESCANABA RIVER STATE FOREST	1	78.00	\$675.00	\$675.00
S STE MARIE FMU (NAUBINWAY)	1	20.50	\$875.73	\$875.73
LAKE SUPERIOR STATE FOREST	1	20.50	\$875.73	\$875.73
UPPER PENINSULA	2	-----	\$675.00	\$875.73
GAYLORD FOREST MGT UNIT	1	58.80	\$1,007.82	\$1,007.82
ATLANTA FOREST MGT UNIT	1	10.60	\$1,304.79	\$1,304.79
MACKINAW STATE FOREST	2	69.40	\$1,007.82	\$1,304.79
NORTHERN LOWER PENINSULA	2	69.40	\$1,007.82	\$1,304.79
STATEWIDE	4	-----	\$675.00	\$1,304.79

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 13 of 30

SAWLOGS EXCLUSION (MBF, see general note 3)

WHITE OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	17.20	\$250.00	\$250.00
CADILLAC FOREST MGT UNIT	1	22.20	\$200.00	\$200.00
PERE MARQUETTE STATE FORES	2	39.40	\$200.00	\$250.00
NORTHERN LOWER PENINSULA	2	39.40	\$200.00	\$250.00
STATEWIDE	2	-----	\$200.00	\$250.00

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 14 of 30

PULPWOOD (Cords, see general note 3)

B.T. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	1	106.00	\$36.00	\$27.70	76.94%	\$45.03	25.08%	\$45.03	\$45.03
ESCANABA RIVER STATE FOREST	1	106.00	\$36.00	\$27.70	76.94%	\$45.03	25.08%	\$45.03	\$45.03
SHINGLETON FOREST MGT UNIT	1	141.00	\$53.86	\$40.40	75.01%	\$42.40	-21.28%	\$42.40	\$42.40
LAKE SUPERIOR STATE FOREST	1	141.00	\$53.86	\$40.40	75.01%	\$42.40	-21.28%	\$42.40	\$42.40
UPPER PENINSULA	2	-----	-----	-----	75.66%	-----	-5.77%	\$42.40	\$45.03
GAYLORD FOREST MGT UNIT	7	3,820.00	\$20.38	\$16.26	79.79%	\$18.35	-9.94%	\$14.80	\$20.40
ATLANTA FOREST MGT UNIT	7	3,193.00	\$18.98	\$15.02	79.11%	\$18.84	-0.74%	\$13.30	\$31.52
MACKINAW STATE FOREST	14	7,013.00	\$19.74	\$15.69	79.49%	\$18.58	-5.91%	\$13.30	\$31.52
TRAVERSE CITY FOREST MGT UNI	19	5,283.30	\$18.81	\$13.97	74.28%	\$24.14	28.33%	\$10.00	\$48.20
CADILLAC FOREST MGT UNIT	6	1,456.50	\$16.26	\$12.21	75.08%	\$24.84	52.72%	\$11.70	\$38.50
PERE MARQUETTE STATE FORES	25	6,739.80	\$18.26	\$13.59	74.43%	\$24.29	33.02%	\$10.00	\$48.20
GRAYLING FOREST MGT UNIT	2	673.00	\$14.85	\$10.24	68.91%	\$47.09	217.06%	\$16.85	\$50.00
AUSABLE STATE FOREST	2	673.00	\$14.85	\$10.24	68.91%	\$47.09	217.06%	\$16.85	\$50.00
NORTHERN LOWER PENINSULA	41	14,425.80	\$18.82	\$14.46	76.81%	\$22.58	19.94%	\$10.00	\$50.00
STATEWIDE	43	-----	-----	-----	76.76%	-----	18.91%	\$10.00	\$50.00

BALSAM FIR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	7	1,244.00	\$34.48	\$26.42	76.62%	\$43.80	27.03%	\$17.00	\$55.17
ESCANABA RIVER STATE FOREST	7	1,244.00	\$34.48	\$26.42	76.62%	\$43.80	27.03%	\$17.00	\$55.17
NEWBERRY FOREST MGT UNIT	2	359.00	\$27.18	\$15.54	57.17%	\$27.20	0.09%	\$25.75	\$33.00
S STE MARIE FMU (NAUBINWAY)	1	576.00	\$11.60	\$7.75	66.81%	\$32.75	182.33%	\$32.75	\$32.75
S STE MARIE FMU (SOO MAINLAN	2	916.00	\$18.95	\$12.59	66.46%	\$27.09	42.94%	\$25.00	\$33.00
S STE MARIE FMU (DRUMMOND IS	2	724.00	\$13.00	\$12.54	96.43%	\$13.36	2.79%	\$13.08	\$17.01
LAKE SUPERIOR STATE FOREST	7	2,575.00	\$16.78	\$11.90	70.94%	\$24.51	46.07%	\$13.08	\$33.00
UPPER PENINSULA	14	-----	-----	-----	73.77%	-----	36.58%	\$13.08	\$55.17
GAYLORD FOREST MGT UNIT	1	228.00	\$5.50	\$3.70	67.27%	\$4.00	-27.27%	\$4.00	\$4.00
ATLANTA FOREST MGT UNIT	2	362.00	\$26.58	\$17.85	67.14%	\$18.04	-32.13%	\$18.00	\$19.00
MACKINAW STATE FOREST	3	590.00	\$18.43	\$12.38	67.16%	\$12.61	-31.57%	\$4.00	\$19.00
NORTHERN LOWER PENINSULA	3	590.00	\$18.43	\$12.38	67.16%	\$12.61	-31.57%	\$4.00	\$19.00
STATEWIDE	17	-----	-----	-----	73.03%	-----	28.94%	\$4.00	\$55.17

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 15 of 30

PULPWOOD (Cords, see general note 3)

BASSWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	2	144.00	\$15.47	\$6.96	45.00%	\$9.76	-36.93%	\$4.95	\$20.00
UPPER PENINSULA	2	-----	-----	-----	45.00%	-----	-36.93%	\$4.95	\$20.00
GAYLORD FOREST MGT UNIT	1	247.00	\$10.80	\$6.15	56.94%	\$31.65	193.06%	\$31.65	\$31.65
PIGEON RIVER FOREST MGT UNIT	2	533.00	\$8.07	\$5.72	70.94%	\$5.72	-29.06%	\$5.40	\$8.00
MACKINAW STATE FOREST	3	780.00	\$8.93	\$5.86	65.58%	\$13.93	55.98%	\$5.40	\$31.65
NORTHERN LOWER PENINSULA	3	780.00	\$8.93	\$5.86	65.58%	\$13.93	55.98%	\$5.40	\$31.65
STATEWIDE	5	-----	-----	-----	60.59%	-----	33.47%	\$4.95	\$31.65
BEECH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
SHINGLETON FOREST MGT UNIT	1	261.00	\$12.35	\$7.60	61.54%	\$7.60	-38.46%	\$7.60	\$7.60
LAKE SUPERIOR STATE FOREST	1	261.00	\$12.35	\$7.60	61.54%	\$7.60	-38.46%	\$7.60	\$7.60
UPPER PENINSULA	1	-----	-----	-----	61.54%	-----	-38.46%	\$7.60	\$7.60
GAYLORD FOREST MGT UNIT	3	491.00	\$26.31	\$16.31	62.00%	\$18.14	-31.06%	\$15.00	\$20.00
MACKINAW STATE FOREST	3	491.00	\$26.31	\$16.31	62.00%	\$18.14	-31.06%	\$15.00	\$20.00
NORTHERN LOWER PENINSULA	3	491.00	\$26.31	\$16.31	62.00%	\$18.14	-31.06%	\$15.00	\$20.00
STATEWIDE	4	-----	-----	-----	61.90%	-----	-32.54%	\$7.60	\$20.00
BLACK SPRUCE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	631.00	\$38.19	\$22.90	59.96%	\$60.85	59.33%	\$60.85	\$60.85
GWINN FOREST MGT UNIT	8	1,538.00	\$34.21	\$28.66	83.78%	\$59.64	74.35%	\$20.00	\$72.11
ESCANABA FOREST MGT UNIT	1	560.00	\$28.33	\$19.55	69.01%	\$36.75	29.72%	\$36.75	\$36.75
ESCANABA RIVER STATE FOREST	9	2,098.00	\$32.64	\$26.23	80.35%	\$53.53	64.01%	\$20.00	\$72.11
SHINGLETON FOREST MGT UNIT	4	1,103.00	\$34.70	\$26.28	75.75%	\$38.37	10.58%	\$27.00	\$50.03
NEWBERRY FOREST MGT UNIT	4	958.00	\$26.15	\$15.04	57.54%	\$37.64	43.94%	\$30.01	\$52.00
S STE MARIE FMU (SOO MAINLAN	1	929.00	\$21.10	\$13.75	65.17%	\$25.00	18.48%	\$25.00	\$25.00
LAKE SUPERIOR STATE FOREST	9	2,990.00	\$27.73	\$18.79	67.75%	\$33.98	22.53%	\$25.00	\$52.00
UPPER PENINSULA	19	-----	-----	-----	71.60%	-----	43.77%	\$20.00	\$72.11
GAYLORD FOREST MGT UNIT	1	219.00	\$6.00	\$4.00	66.67%	\$5.00	-16.67%	\$5.00	\$5.00
MACKINAW STATE FOREST	1	219.00	\$6.00	\$4.00	66.67%	\$5.00	-16.67%	\$5.00	\$5.00
TRAVERSE CITY FOREST MGT UNI	1	182.00	\$25.32	\$14.00	55.29%	\$30.00	18.48%	\$30.00	\$30.00
PERE MARQUETTE STATE FORES	1	182.00	\$25.32	\$14.00	55.29%	\$30.00	18.48%	\$30.00	\$30.00
NORTHERN LOWER PENINSULA	2	401.00	\$14.77	\$8.54	57.82%	\$16.35	10.68%	\$5.00	\$30.00
STATEWIDE	21	-----	-----	-----	71.15%	-----	42.69%	\$5.00	\$72.11

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 16 of 30

PULPWOOD (Cords, see general note 3)

JACK PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	821.00	\$36.10	\$21.70	60.11%	\$45.91	27.17%	\$45.91	\$45.91
CRYSTAL FALLS FOREST MGT UNI	1	58.00	\$39.37	\$25.60	65.02%	\$25.60	-34.98%	\$25.60	\$25.60
GWINN FOREST MGT UNIT	9	4,460.00	\$57.49	\$46.71	81.25%	\$71.49	24.35%	\$44.00	\$87.52
ESCANABA RIVER STATE FOREST	9	4,460.00	\$57.49	\$46.71	81.25%	\$71.49	24.35%	\$44.00	\$87.52
SHINGLETON FOREST MGT UNIT	5	4,028.00	\$58.60	\$45.52	77.67%	\$58.85	0.42%	\$51.50	\$76.00
NEWBERRY FOREST MGT UNIT	13	15,340.00	\$47.24	\$29.30	62.03%	\$69.75	47.66%	\$46.50	\$85.29
S STE MARIE FMU (NAUBINWAY)	2	177.00	\$29.80	\$20.80	69.81%	\$35.31	18.49%	\$33.30	\$46.00
LAKE SUPERIOR STATE FOREST	20	19,545.00	\$49.42	\$32.57	65.89%	\$67.19	35.96%	\$33.30	\$85.29
UPPER PENINSULA	31	-----	-----	-----	68.89%	-----	33.25%	\$25.60	\$87.52
GAYLORD FOREST MGT UNIT	1	460.00	\$22.56	\$14.20	62.94%	\$35.15	55.81%	\$35.15	\$35.15
PIGEON RIVER FOREST MGT UNIT	1	175.00	\$14.32	\$10.75	75.07%	\$28.20	96.93%	\$28.20	\$28.20
ATLANTA FOREST MGT UNIT	2	2,879.00	\$24.16	\$16.88	69.88%	\$44.28	83.27%	\$12.15	\$48.12
MACKINAW STATE FOREST	4	3,514.00	\$23.46	\$16.23	69.16%	\$42.29	80.23%	\$12.15	\$48.12
TRAVERSE CITY FOREST MGT UNI	16	13,024.90	\$14.65	\$10.78	73.60%	\$22.97	56.81%	\$7.00	\$36.20
CADILLAC FOREST MGT UNIT	7	4,004.60	\$10.41	\$7.75	74.43%	\$26.85	157.88%	\$19.10	\$32.42
PÈRE MARQUETTE STATE FORES	23	17,029.50	\$13.65	\$10.07	73.75%	\$23.88	74.94%	\$7.00	\$36.20
GRAYLING FOREST MGT UNIT	5	2,581.00	\$21.49	\$14.30	66.56%	\$41.66	93.84%	\$20.00	\$57.10
GLADWIN FOREST MGT UNIT	4	2,212.00	\$21.91	\$18.13	82.76%	\$18.19	-16.97%	\$11.00	\$20.40
AUSABLE STATE FOREST	9	4,793.00	\$21.68	\$16.07	74.11%	\$30.83	42.17%	\$11.00	\$57.10
NORTHERN LOWER PENINSULA	36	25,336.50	\$16.53	\$12.06	72.93%	\$27.75	67.85%	\$7.00	\$57.10
STATEWIDE	67	-----	-----	-----	69.91%	-----	41.91%	\$7.00	\$87.52

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 17 of 30

PULPWOOD (Cords, see general note 3)

MIXED ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	17	17,599.00	\$36.53	\$24.98	68.38%	\$51.83	41.87%	\$18.15	\$63.28
GWINN FOREST MGT UNIT	2	907.00	\$30.05	\$24.81	82.55%	\$50.91	69.40%	\$41.22	\$58.19
ESCANABA RIVER STATE FOREST	2	907.00	\$30.05	\$24.81	82.55%	\$50.91	69.40%	\$41.22	\$58.19
SHINGLETON FOREST MGT UNIT	1	49.00	\$20.58	\$18.30	88.92%	\$40.02	94.46%	\$40.02	\$40.02
NEWBERRY FOREST MGT UNIT	5	1,959.00	\$35.76	\$25.77	72.06%	\$37.39	4.57%	\$25.65	\$40.00
S STE MARIE FMU (NAUBINWAY)	6	2,219.80	\$22.66	\$18.35	80.97%	\$34.13	50.62%	\$25.80	\$40.10
S STE MARIE FMU (SOO MAINLAN	6	3,622.00	\$21.06	\$18.02	85.55%	\$31.33	48.74%	\$25.00	\$35.00
S STE MARIE FMU (DRUMMOND IS	3	3,416.00	\$10.40	\$10.77	103.59%	\$23.62	127.11%	\$16.21	\$33.53
LAKE SUPERIOR STATE FOREST	21	11,265.80	\$20.70	\$17.23	83.27%	\$30.63	48.02%	\$16.21	\$40.10
UPPER PENINSULA	40	-----	-----	-----	72.65%	-----	44.29%	\$16.21	\$63.28
GAYLORD FOREST MGT UNIT	6	1,301.00	\$27.29	\$21.83	79.97%	\$27.68	1.42%	\$16.00	\$55.30
PIGEON RIVER FOREST MGT UNIT	5	1,836.00	\$21.04	\$14.12	67.12%	\$22.32	6.08%	\$18.00	\$25.00
ATLANTA FOREST MGT UNIT	8	5,888.00	\$29.09	\$19.18	65.93%	\$27.07	-6.94%	\$16.55	\$42.87
MACKINAW STATE FOREST	19	9,025.00	\$27.20	\$18.53	68.15%	\$26.19	-3.68%	\$16.00	\$55.30
TRAVERSE CITY FOREST MGT UNI	16	5,327.30	\$19.27	\$13.66	70.89%	\$30.85	60.13%	\$10.60	\$42.00
CADILLAC FOREST MGT UNIT	12	9,468.60	\$21.40	\$15.40	71.99%	\$35.78	67.18%	\$11.80	\$66.98
PERE MARQUETTE STATE FORES	28	14,795.90	\$20.63	\$14.78	71.62%	\$34.00	64.81%	\$10.60	\$66.98
ROSCOMMON FOREST MGT UNIT	2	498.00	\$19.57	\$14.33	73.26%	\$16.21	-17.14%	\$13.10	\$32.00
GRAYLING FOREST MGT UNIT	5	1,059.00	\$14.35	\$10.31	71.87%	\$15.64	9.04%	\$10.15	\$32.00
GLADWIN FOREST MGT UNIT	22	19,914.70	\$17.16	\$14.12	82.28%	\$25.34	47.74%	\$10.00	\$89.60
AUSABLE STATE FOREST	29	21,471.70	\$17.07	\$13.93	81.61%	\$24.65	44.41%	\$10.00	\$89.60
NORTHERN LOWER PENINSULA	76	45,292.60	\$20.25	\$15.12	74.68%	\$28.02	38.33%	\$10.00	\$89.60
STATEWIDE	116	-----	-----	-----	73.67%	-----	41.29%	\$10.00	\$89.60

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 18 of 30

PULPWOOD (Cords, see general note 3)

MIXED HARDWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	6	4,894.00	\$21.24	\$10.77	50.70%	\$24.47	15.21%	\$16.25	\$43.93
CRYSTAL FALLS FOREST MGT UNI	21	14,811.00	\$35.16	\$23.82	67.76%	\$43.87	24.79%	\$18.60	\$69.54
GWINN FOREST MGT UNIT	11	3,493.00	\$33.56	\$21.59	64.35%	\$34.41	2.55%	\$23.00	\$69.11
ESCANABA FOREST MGT UNIT	12	6,337.00	\$29.42	\$24.00	81.58%	\$38.61	31.22%	\$23.20	\$57.04
ESCANABA RIVER STATE FOREST	23	9,830.00	\$30.89	\$23.15	74.93%	\$37.12	20.15%	\$23.00	\$69.11
SHINGLETON FOREST MGT UNIT	3	628.00	\$23.34	\$18.23	78.14%	\$35.48	52.06%	\$13.51	\$45.05
NEWBERRY FOREST MGT UNIT	2	1,190.00	\$26.76	\$20.08	75.03%	\$34.55	29.12%	\$33.62	\$40.50
S STE MARIE FMU (NAUBINWAY)	8	3,684.60	\$23.26	\$17.14	73.65%	\$30.42	30.77%	\$18.00	\$42.00
S STE MARIE FMU (SOO MAINLAN	4	1,182.00	\$17.31	\$11.24	64.91%	\$23.22	34.16%	\$17.50	\$28.00
LAKE SUPERIOR STATE FOREST	17	6,684.60	\$22.84	\$16.72	73.20%	\$30.36	32.92%	\$13.51	\$45.05
UPPER PENINSULA	67	-----	-----	-----	68.90%	-----	23.71%	\$13.51	\$69.54
GAYLORD FOREST MGT UNIT	13	5,566.00	\$14.55	\$8.80	60.50%	\$23.43	61.08%	\$7.70	\$50.00
PIGEON RIVER FOREST MGT UNIT	4	831.00	\$13.05	\$8.51	65.18%	\$12.92	-1.01%	\$10.00	\$22.00
ATLANTA FOREST MGT UNIT	3	1,209.00	\$16.73	\$11.54	68.95%	\$32.97	97.04%	\$10.60	\$48.00
MACKINAW STATE FOREST	20	7,606.00	\$14.73	\$9.20	62.48%	\$23.80	61.56%	\$7.70	\$50.00
TRAVERSE CITY FOREST MGT UNI	12	4,737.00	\$12.39	\$8.73	70.48%	\$22.29	79.88%	\$7.85	\$45.00
CADILLAC FOREST MGT UNIT	1	55.00	\$19.30	\$12.00	62.18%	\$22.00	13.99%	\$22.00	\$22.00
PERE MARQUETTE STATE FORES	13	4,792.00	\$12.47	\$8.77	70.33%	\$22.29	78.71%	\$7.85	\$45.00
GRAYLING FOREST MGT UNIT	1	213.00	\$9.90	\$7.35	74.24%	\$35.00	253.54%	\$35.00	\$35.00
AUSABLE STATE FOREST	1	213.00	\$9.90	\$7.35	74.24%	\$35.00	253.54%	\$35.00	\$35.00
NORTHERN LOWER PENINSULA	34	12,611.00	\$13.79	\$9.01	65.32%	\$23.41	69.78%	\$7.70	\$50.00
STATEWIDE	101	-----	-----	-----	68.40%	-----	30.10%	\$7.70	\$69.54

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 19 of 30

PULPWOOD (Cords, see general note 3)

MIXED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ATLANTA FOREST MGT UNIT	2	670.00	\$8.28	\$5.93	71.54%	\$17.38	109.86%	\$5.45	\$24.26
MACKINAW STATE FOREST	2	670.00	\$8.28	\$5.93	71.54%	\$17.38	109.86%	\$5.45	\$24.26
TRAVERSE CITY FOREST MGT UNI	12	4,300.90	\$11.14	\$8.40	75.41%	\$14.36	28.91%	\$8.00	\$20.00
CADILLAC FOREST MGT UNIT	7	1,737.00	\$11.05	\$8.84	79.98%	\$24.40	120.76%	\$7.45	\$34.27
PERE MARQUETTE STATE FORES	19	6,037.90	\$11.11	\$8.53	76.72%	\$17.25	55.18%	\$7.45	\$34.27
ROSCOMMON FOREST MGT UNIT	1	106.00	\$20.98	\$16.15	76.98%	\$20.00	-4.67%	\$20.00	\$20.00
GRAYLING FOREST MGT UNIT	5	1,864.00	\$14.62	\$10.56	72.26%	\$16.75	14.61%	\$10.45	\$34.06
GLADWIN FOREST MGT UNIT	7	2,631.00	\$15.80	\$12.27	77.62%	\$19.78	25.19%	\$11.45	\$50.00
AUSABLE STATE FOREST	13	4,601.00	\$15.44	\$11.66	75.54%	\$18.56	20.20%	\$10.45	\$50.00
NORTHERN LOWER PENINSULA	34	11,308.90	\$12.71	\$9.65	75.94%	\$17.79	40.00%	\$5.45	\$50.00
STATEWIDE	34	-----	-----	-----	75.94%	-----	40.00%	\$5.45	\$50.00
MIXED PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	2	1,095.00	\$13.66	\$5.18	37.93%	\$12.73	-6.79%	\$9.00	\$42.52
PERE MARQUETTE STATE FORES	2	1,095.00	\$13.66	\$5.18	37.93%	\$12.73	-6.79%	\$9.00	\$42.52
NORTHERN LOWER PENINSULA	2	1,095.00	\$13.66	\$5.18	37.93%	\$12.73	-6.79%	\$9.00	\$42.52
STATEWIDE	2	-----	-----	-----	37.93%	-----	-6.79%	\$9.00	\$42.52

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 20 of 30

PULPWOOD (Cords, see general note 3)

MIXED SOFTWOOD	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	4	1,488.00	\$21.74	\$11.07	50.95%	\$40.09	84.42%	\$23.65	\$46.35
CRYSTAL FALLS FOREST MGT UNI	11	5,943.00	\$39.56	\$25.86	65.37%	\$52.62	33.04%	\$34.00	\$78.89
GWINN FOREST MGT UNIT	2	260.00	\$32.53	\$28.20	86.68%	\$41.66	28.06%	\$38.00	\$45.05
ESCANABA FOREST MGT UNIT	4	1,231.00	\$34.55	\$26.99	78.11%	\$67.12	94.27%	\$40.00	\$94.00
ESCANABA RIVER STATE FOREST	6	1,491.00	\$34.20	\$27.20	79.53%	\$62.68	83.29%	\$38.00	\$94.00
S STE MARIE FMU (NAUBINWAY)	7	2,191.70	\$26.62	\$20.70	77.74%	\$31.16	17.05%	\$25.00	\$42.00
LAKE SUPERIOR STATE FOREST	7	2,191.70	\$26.62	\$20.70	77.74%	\$31.16	17.05%	\$25.00	\$42.00
UPPER PENINSULA	28	-----	-----	-----	67.97%	-----	41.77%	\$23.65	\$94.00
GAYLORD FOREST MGT UNIT	1	95.00	\$26.81	\$20.40	76.09%	\$21.00	-21.67%	\$21.00	\$21.00
PIGEON RIVER FOREST MGT UNIT	1	208.00	\$12.36	\$8.65	69.98%	\$10.50	-15.05%	\$10.50	\$10.50
ATLANTA FOREST MGT UNIT	3	705.00	\$26.82	\$19.15	71.38%	\$28.02	4.47%	\$23.00	\$39.50
MACKINAW STATE FOREST	5	1,008.00	\$23.84	\$17.10	71.73%	\$23.75	-0.39%	\$10.50	\$39.50
TRAVERSE CITY FOREST MGT UNI	1	70.00	\$25.32	\$15.45	61.02%	\$15.45	-38.98%	\$15.45	\$15.45
PERE MARQUETTE STATE FORES	1	70.00	\$25.32	\$15.45	61.02%	\$15.45	-38.98%	\$15.45	\$15.45
NORTHERN LOWER PENINSULA	6	1,078.00	\$23.93	\$16.99	70.99%	\$23.21	-3.04%	\$10.50	\$39.50
STATEWIDE	34	-----	-----	-----	68.16%	-----	38.90%	\$10.50	\$94.00
N. WHITE CEDAR	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	2	349.00	\$30.76	\$21.42	69.64%	\$43.19	40.43%	\$36.50	\$66.84
ESCANABA RIVER STATE FOREST	2	349.00	\$30.76	\$21.42	69.64%	\$43.19	40.43%	\$36.50	\$66.84
NEWBERRY FOREST MGT UNIT	1	223.00	\$20.02	\$10.60	52.95%	\$25.00	24.88%	\$25.00	\$25.00
LAKE SUPERIOR STATE FOREST	1	223.00	\$20.02	\$10.60	52.95%	\$25.00	24.88%	\$25.00	\$25.00
UPPER PENINSULA	3	-----	-----	-----	64.74%	-----	35.86%	\$25.00	\$66.84
ATLANTA FOREST MGT UNIT	2	227.00	\$35.34	\$26.31	74.46%	\$26.71	-24.41%	\$24.00	\$29.50
MACKINAW STATE FOREST	2	227.00	\$35.34	\$26.31	74.46%	\$26.71	-24.41%	\$24.00	\$29.50
CADILLAC FOREST MGT UNIT	1	89.00	\$31.20	\$15.00	48.08%	\$30.00	-3.85%	\$30.00	\$30.00
PERE MARQUETTE STATE FORES	1	89.00	\$31.20	\$15.00	48.08%	\$30.00	-3.85%	\$30.00	\$30.00
NORTHERN LOWER PENINSULA	3	316.00	\$34.17	\$23.13	67.68%	\$27.64	-19.12%	\$24.00	\$30.00
STATEWIDE	6	-----	-----	-----	65.96%	-----	13.02%	\$24.00	\$66.84

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 21 of 30

PULPWOOD (Cords, see general note 3)

OTHER COMM. SP.	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CADILLAC FOREST MGT UNIT	1	104.00	\$16.10	\$10.00	62.11%	\$10.00	-37.89%	\$10.00	\$10.00
PERE MARQUETTE STATE FORES	1	104.00	\$16.10	\$10.00	62.11%	\$10.00	-37.89%	\$10.00	\$10.00
NORTHERN LOWER PENINSULA	1	104.00	\$16.10	\$10.00	62.11%	\$10.00	-37.89%	\$10.00	\$10.00
STATEWIDE	1	-----	-----	-----	62.11%	-----	-37.89%	\$10.00	\$10.00
PAPER BIRCH	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	1	57.00	\$24.15	\$12.10	50.10%	\$36.76	52.22%	\$36.76	\$36.76
CRYSTAL FALLS FOREST MGT UNI	4	697.00	\$42.59	\$29.05	68.21%	\$40.54	-4.82%	\$33.15	\$49.10
GWINN FOREST MGT UNIT	3	217.00	\$29.42	\$17.12	58.19%	\$24.57	-16.47%	\$19.00	\$36.55
ESCANABA FOREST MGT UNIT	3	367.00	\$36.32	\$30.73	84.62%	\$52.80	45.38%	\$32.00	\$63.20
ESCANABA RIVER STATE FOREST	6	584.00	\$33.75	\$25.67	76.06%	\$42.31	25.35%	\$19.00	\$63.20
SHINGLETON FOREST MGT UNIT	1	305.00	\$22.98	\$17.25	75.07%	\$40.09	74.46%	\$40.09	\$40.09
NEWBERRY FOREST MGT UNIT	1	205.00	\$18.88	\$10.00	52.97%	\$23.10	22.35%	\$23.10	\$23.10
S STE MARIE FMU (NAUBINWAY)	4	1,874.60	\$20.12	\$13.66	67.86%	\$21.43	6.49%	\$18.00	\$28.00
S STE MARIE FMU (SOO MAINLAN	1	266.00	\$17.54	\$14.55	82.95%	\$19.00	8.32%	\$19.00	\$19.00
S STE MARIE FMU (DRUMMOND IS	1	102.00	\$8.20	\$7.70	93.90%	\$17.01	107.44%	\$17.01	\$17.01
LAKE SUPERIOR STATE FOREST	8	2,752.60	\$19.66	\$13.65	69.43%	\$23.22	18.15%	\$17.01	\$40.09
UPPER PENINSULA	19	-----	-----	-----	70.08%	-----	13.45%	\$17.01	\$63.20
ATLANTA FOREST MGT UNIT	4	1,142.00	\$23.00	\$14.39	62.59%	\$21.45	-6.72%	\$11.30	\$24.00
MACKINAW STATE FOREST	4	1,142.00	\$23.00	\$14.39	62.59%	\$21.45	-6.72%	\$11.30	\$24.00
NORTHERN LOWER PENINSULA	4	1,142.00	\$23.00	\$14.39	62.59%	\$21.45	-6.72%	\$11.30	\$24.00
STATEWIDE	23	-----	-----	-----	68.58%	-----	9.41%	\$11.30	\$63.20

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 22 of 30

PULPWOOD (Cords, see general note 3)

Q. ASPEN	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
BARAGA FOREST MGT UNIT	4	1,632.00	\$26.36	\$16.12	61.15%	\$41.78	58.48%	\$23.25	\$45.01
CRYSTAL FALLS FOREST MGT UNI	6	2,802.00	\$34.27	\$22.36	65.25%	\$41.77	21.88%	\$36.18	\$49.48
GWINN FOREST MGT UNIT	14	4,129.00	\$36.94	\$30.54	82.67%	\$47.34	28.17%	\$27.00	\$70.18
ESCANABA FOREST MGT UNIT	14	6,770.00	\$38.76	\$30.61	78.98%	\$42.42	9.47%	\$30.00	\$57.61
ESCANABA RIVER STATE FOREST	28	10,899.00	\$38.07	\$30.58	80.34%	\$44.29	16.34%	\$27.00	\$70.18
UPPER PENINSULA	38	-----	-----	-----	76.23%	-----	20.57%	\$23.25	\$70.18
GAYLORD FOREST MGT UNIT	2	957.00	\$14.30	\$11.33	79.25%	\$11.51	-19.52%	\$10.00	\$13.65
MACKINAW STATE FOREST	2	957.00	\$14.30	\$11.33	79.25%	\$11.51	-19.52%	\$10.00	\$13.65
TRAVERSE CITY FOREST MGT UNI	1	197.00	\$11.28	\$9.00	79.79%	\$21.00	86.17%	\$21.00	\$21.00
CADILLAC FOREST MGT UNIT	1	303.00	\$14.08	\$8.30	58.95%	\$29.00	105.97%	\$29.00	\$29.00
PERE MARQUETTE STATE FORES	2	500.00	\$12.98	\$8.58	66.09%	\$25.85	99.19%	\$21.00	\$29.00
ROSCOMMON FOREST MGT UNIT	2	1,562.00	\$21.59	\$15.36	71.15%	\$28.82	33.51%	\$15.40	\$47.60
GRAYLING FOREST MGT UNIT	1	565.00	\$26.62	\$17.30	64.99%	\$17.30	-35.01%	\$17.30	\$17.30
AUSABLE STATE FOREST	3	2,127.00	\$22.92	\$15.87	69.25%	\$25.76	12.37%	\$15.40	\$47.60
NORTHERN LOWER PENINSULA	7	3,584.00	\$19.23	\$13.64	70.94%	\$21.97	14.21%	\$10.00	\$47.60
STATEWIDE	45	-----	-----	-----	75.65%	-----	19.87%	\$10.00	\$70.18

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 23 of 30

PULPWOOD (Cords, see general note 3)

RED MAPLE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
GWINN FOREST MGT UNIT	1	60.00	\$36.45	\$23.70	65.02%	\$32.00	-12.21%	\$32.00	\$32.00
ESCANABA RIVER STATE FOREST	1	60.00	\$36.45	\$23.70	65.02%	\$32.00	-12.21%	\$32.00	\$32.00
NEWBERRY FOREST MGT UNIT	3	1,021.00	\$21.43	\$13.24	61.81%	\$24.35	13.67%	\$21.00	\$29.00
LAKE SUPERIOR STATE FOREST	3	1,021.00	\$21.43	\$13.24	61.81%	\$24.35	13.67%	\$21.00	\$29.00
UPPER PENINSULA	4	-----	-----	-----	62.10%	-----	11.31%	\$21.00	\$32.00
GAYLORD FOREST MGT UNIT	3	1,026.00	\$12.59	\$8.45	67.11%	\$50.03	297.37%	\$45.28	\$55.00
PIGEON RIVER FOREST MGT UNIT	1	343.00	\$14.43	\$10.80	74.84%	\$20.00	38.60%	\$20.00	\$20.00
ATLANTA FOREST MGT UNIT	4	1,945.00	\$13.13	\$7.81	59.46%	\$30.50	132.28%	\$9.40	\$87.55
MACKINAW STATE FOREST	8	3,314.00	\$13.10	\$8.32	63.49%	\$35.46	170.73%	\$9.40	\$87.55
TRAVERSE CITY FOREST MGT UNI	17	5,890.40	\$18.21	\$13.36	73.40%	\$26.15	43.66%	\$13.05	\$50.86
CADILLAC FOREST MGT UNIT	14	5,181.90	\$16.07	\$13.93	86.67%	\$28.37	76.50%	\$9.85	\$89.08
PERE MARQUETTE STATE FORES	31	11,072.30	\$17.21	\$13.63	79.20%	\$27.19	58.02%	\$9.85	\$89.08
ROSCOMMON FOREST MGT UNIT	1	190.00	\$14.23	\$10.25	72.03%	\$10.25	-27.97%	\$10.25	\$10.25
GRAYLING FOREST MGT UNIT	3	564.00	\$7.74	\$5.48	70.90%	\$19.00	145.65%	\$5.75	\$43.29
GLADWIN FOREST MGT UNIT	14	5,385.00	\$11.18	\$9.31	83.25%	\$10.69	-4.33%	\$5.00	\$28.36
AUSABLE STATE FOREST	18	6,139.00	\$10.96	\$8.98	82.00%	\$11.44	4.44%	\$5.00	\$43.29
NORTHERN LOWER PENINSULA	57	20,525.30	\$14.67	\$11.38	77.56%	\$23.82	62.30%	\$5.00	\$89.08
STATEWIDE	61	-----	-----	-----	76.42%	-----	58.53%	\$5.00	\$89.08
RED OAK	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
TRAVERSE CITY FOREST MGT UNI	2	157.00	\$19.08	\$13.52	70.86%	\$20.70	8.47%	\$18.75	\$26.04
CADILLAC FOREST MGT UNIT	2	184.00	\$16.62	\$12.66	76.19%	\$17.85	7.42%	\$13.65	\$20.68
PERE MARQUETTE STATE FORES	4	341.00	\$17.75	\$13.06	73.55%	\$19.16	7.94%	\$13.65	\$26.04
NORTHERN LOWER PENINSULA	4	341.00	\$17.75	\$13.06	73.55%	\$19.16	7.94%	\$13.65	\$26.04
STATEWIDE	4	-----	-----	-----	73.55%	-----	7.94%	\$13.65	\$26.04

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 24 of 30

PULPWOOD (Cords, see general note 3)

RED PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GWINN FOREST MGT UNIT	2	371.00	\$52.58	\$37.59	71.50%	\$76.00	44.54%	\$76.00	\$76.00
ESCANABA FOREST MGT UNIT	2	1,740.00	\$53.03	\$42.39	79.94%	\$78.00	47.09%	\$78.00	\$78.00
ESCANABA RIVER STATE FOREST	4	2,111.00	\$52.95	\$41.55	78.47%	\$77.65	46.64%	\$76.00	\$78.00
SHINGLETON FOREST MGT UNIT	4	725.00	\$64.25	\$49.18	76.54%	\$62.74	-2.36%	\$58.11	\$70.00
NEWBERRY FOREST MGT UNIT	6	1,925.00	\$41.40	\$27.30	65.94%	\$88.84	114.57%	\$60.00	\$98.00
S STE MARIE FMU (NAUBINWAY)	7	10,419.00	\$65.58	\$53.78	81.99%	\$93.19	42.10%	\$55.00	\$130.50
S STE MARIE FMU (SOO MAINLAN	2	703.00	\$51.54	\$53.54	103.88%	\$85.94	66.74%	\$81.10	\$91.96
LAKE SUPERIOR STATE FOREST	19	13,772.00	\$61.42	\$49.82	81.12%	\$90.61	47.53%	\$55.00	\$130.50
UPPER PENINSULA	23	-----	-----	-----	80.81%	-----	47.43%	\$55.00	\$130.50
GAYLORD FOREST MGT UNIT	12	9,085.00	\$43.23	\$37.33	86.35%	\$91.44	111.55%	\$35.00	\$110.20
PIGEON RIVER FOREST MGT UNIT	3	526.00	\$42.46	\$31.27	73.64%	\$98.79	132.66%	\$35.00	\$137.00
ATLANTA FOREST MGT UNIT	5	3,238.00	\$44.34	\$33.72	76.05%	\$68.87	55.34%	\$45.00	\$100.00
MACKINAW STATE FOREST	20	12,849.00	\$43.47	\$36.17	83.20%	\$86.06	97.95%	\$35.00	\$137.00
TRAVERSE CITY FOREST MGT UNI	26	12,114.30	\$51.40	\$41.82	81.37%	\$65.40	27.23%	\$35.50	\$105.00
CADILLAC FOREST MGT UNIT	20	9,578.40	\$46.07	\$34.11	74.04%	\$83.68	81.66%	\$20.35	\$120.00
PERE MARQUETTE STATE FORES	46	21,692.70	\$49.04	\$38.42	78.33%	\$73.47	49.81%	\$20.35	\$120.00
ROSCOMMON FOREST MGT UNIT	2	483.50	\$46.88	\$34.63	73.87%	\$73.59	56.96%	\$50.00	\$85.81
GRAYLING FOREST MGT UNIT	5	1,347.00	\$35.23	\$30.50	86.58%	\$57.24	62.48%	\$29.45	\$100.00
GLADWIN FOREST MGT UNIT	9	5,967.00	\$42.95	\$35.41	82.45%	\$51.45	19.78%	\$28.00	\$70.00
AUSABLE STATE FOREST	16	7,797.50	\$41.86	\$34.52	82.45%	\$53.82	28.57%	\$28.00	\$100.00
NORTHERN LOWER PENINSULA	82	42,339.20	\$46.03	\$37.02	80.42%	\$73.67	60.05%	\$20.35	\$137.00
STATEWIDE	105	-----	-----	-----	80.55%	-----	55.89%	\$20.35	\$137.00
SCOTCH PINE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GRAYLING FOREST MGT UNIT	1	118.00	\$12.00	\$8.40	70.00%	\$8.40	-30.00%	\$8.40	\$8.40
AUSABLE STATE FOREST	1	118.00	\$12.00	\$8.40	70.00%	\$8.40	-30.00%	\$8.40	\$8.40
NORTHERN LOWER PENINSULA	1	118.00	\$12.00	\$8.40	70.00%	\$8.40	-30.00%	\$8.40	\$8.40
STATEWIDE	1	-----	-----	-----	70.00%	-----	-30.00%	\$8.40	\$8.40

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 25 of 30

PULPWOOD (Cords, see general note 3)

SUGAR MAPLE	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
GAYLORD FOREST MGT UNIT	3	923.00	\$7.73	\$4.46	57.75%	\$14.12	82.63%	\$4.40	\$22.25
PIGEON RIVER FOREST MGT UNIT	3	1,730.00	\$8.00	\$4.94	61.70%	\$9.11	13.86%	\$4.80	\$14.00
MACKINAW STATE FOREST	6	2,653.00	\$7.91	\$4.77	60.36%	\$10.85	37.25%	\$4.40	\$22.25
TRAVERSE CITY FOREST MGT UNI	2	255.20	\$11.74	\$9.37	79.77%	\$27.17	131.44%	\$10.75	\$36.00
CADILLAC FOREST MGT UNIT	1	215.00	\$8.20	\$6.90	84.15%	\$15.15	84.76%	\$15.15	\$15.15
PERE MARQUETTE STATE FORES	3	470.20	\$10.12	\$8.24	81.39%	\$21.68	114.15%	\$10.75	\$36.00
NORTHERN LOWER PENINSULA	9	3,123.20	\$8.24	\$5.29	64.25%	\$12.48	51.47%	\$4.40	\$36.00
STATEWIDE	9	-----	-----	-----	64.25%	-----	51.47%	\$4.40	\$36.00
TAMARACK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
BARAGA FOREST MGT UNIT	1	282.00	\$14.30	\$9.00	62.94%	\$40.95	186.36%	\$40.95	\$40.95
CRYSTAL FALLS FOREST MGT UNI	1	317.00	\$17.17	\$12.00	69.89%	\$48.55	182.76%	\$48.55	\$48.55
ESCANABA FOREST MGT UNIT	2	1,104.00	\$28.77	\$20.01	69.54%	\$37.16	29.15%	\$33.00	\$38.10
ESCANABA RIVER STATE FOREST	2	1,104.00	\$28.77	\$20.01	69.54%	\$37.16	29.15%	\$33.00	\$38.10
UPPER PENINSULA	4	-----	-----	-----	68.94%	-----	64.80%	\$33.00	\$48.55
STATEWIDE	4	-----	-----	-----	68.94%	-----	64.80%	\$33.00	\$48.55
WHITE ASH	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CADILLAC FOREST MGT UNIT	1	54.00	\$18.65	\$13.00	69.71%	\$15.01	-19.52%	\$15.01	\$15.01
PERE MARQUETTE STATE FORES	1	54.00	\$18.65	\$13.00	69.71%	\$15.01	-19.52%	\$15.01	\$15.01
NORTHERN LOWER PENINSULA	1	54.00	\$18.65	\$13.00	69.71%	\$15.01	-19.52%	\$15.01	\$15.01
STATEWIDE	1	-----	-----	-----	69.71%	-----	-19.52%	\$15.01	\$15.01
WHITE OAK	# OF SALES SOLD	TOTAL VOLUME	AVG. PRICE AT TIME OF APPRAISAL	AVERAGE ADVERTISED PRICE	RATIO OF COLUMN 4 TO COLUMN 3	AVERAGE SOLD PRICE	% CHANGE FROM COL. 3 TO COL. 6	MINIMUM SOLD PRICE	MAXIMUM SOLD PRICE
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
CADILLAC FOREST MGT UNIT	3	1,017.00	\$9.78	\$7.94	81.18%	\$10.61	8.55%	\$8.00	\$20.94
PERE MARQUETTE STATE FORES	3	1,017.00	\$9.78	\$7.94	81.18%	\$10.61	8.55%	\$8.00	\$20.94
NORTHERN LOWER PENINSULA	3	1,017.00	\$9.78	\$7.94	81.18%	\$10.61	8.55%	\$8.00	\$20.94
STATEWIDE	3	-----	-----	-----	81.18%	-----	8.55%	\$8.00	\$20.94

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 26 of 30

PULPWOOD (Cords, see general note 3)

WHITE PINE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
ESCANABA FOREST MGT UNIT	2	468.00	\$39.49	\$30.29	76.70%	\$48.31	22.33%	\$44.50	\$52.35
ESCANABA RIVER STATE FOREST	2	468.00	\$39.49	\$30.29	76.70%	\$48.31	22.33%	\$44.50	\$52.35
NEWBERRY FOREST MGT UNIT	2	358.00	\$25.00	\$11.82	47.28%	\$40.00	60.00%	\$40.00	\$40.00
S STE MARIE FMU (NAUBINWAY)	1	66.00	\$29.42	\$20.00	67.98%	\$23.00	-21.82%	\$23.00	\$23.00
LAKE SUPERIOR STATE FOREST	3	424.00	\$25.69	\$13.09	50.97%	\$37.35	45.41%	\$23.00	\$40.00
UPPER PENINSULA	5	-----	-----	-----	67.16%	-----	30.89%	\$23.00	\$52.35
PIGEON RIVER FOREST MGT UNIT	1	376.00	\$11.62	\$8.70	74.87%	\$20.00	72.12%	\$20.00	\$20.00
ATLANTA FOREST MGT UNIT	1	137.00	\$27.81	\$22.55	81.09%	\$39.50	42.04%	\$39.50	\$39.50
MACKINAW STATE FOREST	2	513.00	\$15.94	\$12.40	77.77%	\$25.21	58.10%	\$20.00	\$39.50
TRAVERSE CITY FOREST MGT UNI	8	6,978.70	\$9.11	\$5.18	56.86%	\$9.33	2.38%	\$4.65	\$20.00
CADILLAC FOREST MGT UNIT	4	1,267.90	\$6.07	\$4.58	75.49%	\$12.64	108.34%	\$8.00	\$22.42
PERE MARQUETTE STATE FORES	12	8,246.60	\$8.64	\$5.09	58.87%	\$9.84	13.82%	\$4.65	\$22.42
NORTHERN LOWER PENINSULA	14	8,759.60	\$9.07	\$5.52	60.82%	\$10.74	18.38%	\$4.65	\$39.50
STATEWIDE	19	-----	-----	-----	62.53%	-----	21.75%	\$4.65	\$52.35

WHITE SPRUCE	# OF SALES SOLD (1)	TOTAL VOLUME (2)	AVG. PRICE AT TIME OF APPRAISAL (3)	AVERAGE ADVERTISED PRICE (4)	RATIO OF COLUMN 4 TO COLUMN 3 (5)	AVERAGE SOLD PRICE (6)	% CHANGE FROM COL. 3 TO COL. 6 TO COL. 6 (7)	MINIMUM SOLD PRICE (8)	MAXIMUM SOLD PRICE (9)
CRYSTAL FALLS FOREST MGT UNI	1	949.00	\$29.97	\$23.10	77.08%	\$74.17	147.48%	\$74.17	\$74.17
GWINN FOREST MGT UNIT	2	318.00	\$30.88	\$23.49	76.08%	\$52.75	70.80%	\$45.00	\$64.25
ESCANABA FOREST MGT UNIT	1	189.00	\$30.54	\$23.20	75.97%	\$40.05	31.14%	\$40.05	\$40.05
ESCANABA RIVER STATE FOREST	3	507.00	\$30.76	\$23.39	76.04%	\$48.01	56.12%	\$40.05	\$64.25
NEWBERRY FOREST MGT UNIT	1	271.00	\$15.38	\$9.70	63.07%	\$40.70	164.63%	\$40.70	\$40.70
S STE MARIE FMU (SOO MAINLAN	3	1,715.00	\$22.07	\$16.35	74.09%	\$47.29	114.31%	\$45.00	\$55.81
S STE MARIE FMU (DRUMMOND IS	2	1,034.00	\$12.47	\$11.04	88.55%	\$14.87	19.25%	\$14.00	\$16.21
LAKE SUPERIOR STATE FOREST	6	3,020.00	\$18.18	\$13.94	76.65%	\$35.60	95.80%	\$14.00	\$55.81
UPPER PENINSULA	10	-----	-----	-----	76.68%	-----	104.40%	\$14.00	\$74.17
STATEWIDE	10	-----	-----	-----	76.68%	-----	104.40%	\$14.00	\$74.17

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 27 of 30

PULPWOOD EXCLUSION (Cords, see general note 3)

BALSAM FIR	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GWINN FOREST MGT UNIT	1	87.00	\$318.00	\$318.00
ESCANABA FOREST MGT UNIT	1	233.00	\$177.00	\$177.00
ESCANABA RIVER STATE FOREST	2	320.00	\$177.00	\$318.00
UPPER PENINSULA	2	-----	\$177.00	\$318.00
STATEWIDE	2	-----	\$177.00	\$318.00

BALSAM POPLAR	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GWINN FOREST MGT UNIT	1	106.00	\$223.00	\$223.00
ESCANABA RIVER STATE FOREST	1	106.00	\$223.00	\$223.00
UPPER PENINSULA	1	-----	\$223.00	\$223.00
STATEWIDE	1	-----	\$223.00	\$223.00

BEECH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	458.00	\$95.02	\$95.02
MACKINAW STATE FOREST	1	458.00	\$95.02	\$95.02
NORTHERN LOWER PENINSULA	1	458.00	\$95.02	\$95.02
STATEWIDE	1	-----	\$95.02	\$95.02

MIXED ASPEN	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GLADWIN FOREST MGT UNIT	3	1,014.00	\$102.32	\$149.00
AUSABLE STATE FOREST	3	1,014.00	\$102.32	\$149.00
NORTHERN LOWER PENINSULA	3	1,014.00	\$102.32	\$149.00
STATEWIDE	3	-----	\$102.32	\$149.00

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 28 of 30

PULPWOOD EXCLUSION (Cords, see general note 3)

MIXED HARDWOOD	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	338.00	\$94.66	\$94.66
GWINN FOREST MGT UNIT	1	5.00	\$265.00	\$265.00
ESCANABA RIVER STATE FOREST	1	5.00	\$265.00	\$265.00
UPPER PENINSULA	2	-----	\$94.66	\$265.00
ATLANTA FOREST MGT UNIT	1	189.00	\$116.00	\$116.00
MACKINAW STATE FOREST	1	189.00	\$116.00	\$116.00
NORTHERN LOWER PENINSULA	1	189.00	\$116.00	\$116.00
STATEWIDE	3	-----	\$94.66	\$265.00

MIXED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
TRAVERSE CITY FOREST MGT UNI	1	884.00	\$85.50	\$85.50
PERE MARQUETTE STATE FORES	1	884.00	\$85.50	\$85.50
GLADWIN FOREST MGT UNIT	2	1,208.00	\$75.00	\$139.60
AUSABLE STATE FOREST	2	1,208.00	\$75.00	\$139.60
NORTHERN LOWER PENINSULA	3	2,092.00	\$75.00	\$139.60
STATEWIDE	3	-----	\$75.00	\$139.60

MIXED SOFTWOOD	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
CRYSTAL FALLS FOREST MGT UNI	1	588.00	\$175.17	\$175.17
ESCANABA FOREST MGT UNIT	1	126.00	\$214.00	\$214.00
ESCANABA RIVER STATE FOREST	1	126.00	\$214.00	\$214.00
UPPER PENINSULA	2	-----	\$175.17	\$214.00
STATEWIDE	2	-----	\$175.17	\$214.00

N. WHITE CEDAR	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ESCANABA FOREST MGT UNIT	1	50.00	\$155.88	\$155.88
ESCANABA RIVER STATE FOREST	1	50.00	\$155.88	\$155.88
UPPER PENINSULA	1	-----	\$155.88	\$155.88
STATEWIDE	1	-----	\$155.88	\$155.88

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 29 of 30

PULPWOOD EXCLUSION (Cords, see general note 3)

PAPER BIRCH	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GWINN FOREST MGT UNIT	1	56.00	\$265.00	\$265.00
ESCANABA RIVER STATE FOREST	1	56.00	\$265.00	\$265.00
UPPER PENINSULA	1	-----	\$265.00	\$265.00
STATEWIDE	1	-----	\$265.00	\$265.00

RED MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GWINN FOREST MGT UNIT	1	56.00	\$265.00	\$265.00
ESCANABA RIVER STATE FOREST	1	56.00	\$265.00	\$265.00
UPPER PENINSULA	1	-----	\$265.00	\$265.00
GLADWIN FOREST MGT UNIT	1	601.00	\$105.23	\$105.23
AUSABLE STATE FOREST	1	601.00	\$105.23	\$105.23
NORTHERN LOWER PENINSULA	1	601.00	\$105.23	\$105.23
STATEWIDE	2	-----	\$105.23	\$265.00

RED OAK	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ESCANABA FOREST MGT UNIT	1	103.00	\$170.00	\$170.00
ESCANABA RIVER STATE FOREST	1	103.00	\$170.00	\$170.00
UPPER PENINSULA	1	-----	\$170.00	\$170.00
ATLANTA FOREST MGT UNIT	1	154.00	\$87.55	\$87.55
MACKINAW STATE FOREST	1	154.00	\$87.55	\$87.55
NORTHERN LOWER PENINSULA	1	154.00	\$87.55	\$87.55
STATEWIDE	2	-----	\$87.55	\$170.00

AVERAGE STUMPAGE PRICE REPORT

04/01/2011 to 09/30/2011

Date: 11/08/2011

Page 30 of 30

PULPWOOD EXCLUSION (Cords, see general note 3)

RED PINE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
ESCANABA FOREST MGT UNIT	1	181.00	\$247.00	\$247.00
ESCANABA RIVER STATE FOREST	1	181.00	\$247.00	\$247.00
UPPER PENINSULA	1	-----	\$247.00	\$247.00
GAYLORD FOREST MGT UNIT	1	88.00	\$199.00	\$199.00
PIGEON RIVER FOREST MGT UNIT	1	24.00	\$250.00	\$250.00
MACKINAW STATE FOREST	2	112.00	\$199.00	\$250.00
GLADWIN FOREST MGT UNIT	2	198.00	\$381.55	\$1,106.94
AUSABLE STATE FOREST	2	198.00	\$381.55	\$1,106.94
NORTHERN LOWER PENINSULA	4	310.00	\$199.00	\$1,106.94
STATEWIDE	5	-----	\$199.00	\$1,106.94
SUGAR MAPLE	# OF SALES SOLD	TOTAL VOLUME	MIN PRICE	MAX PRICE
	(1)	(2)		
GAYLORD FOREST MGT UNIT	1	248.00	\$102.00	\$102.00
MACKINAW STATE FOREST	1	248.00	\$102.00	\$102.00
NORTHERN LOWER PENINSULA	1	248.00	\$102.00	\$102.00
STATEWIDE	1	-----	\$102.00	\$102.00